

# PRESIDENT FRENCH REPORT





# Given more visibility to Sedima



- A new logo and sound signature to modernize our communication via social networks
- 2 press conferences to communicate about our activity and increase our audience with our environment

CLIMMAR  
Congress  
2018



PRAGUE  
Czech Republic  
4<sup>th</sup> – 7<sup>th</sup> October



# SEDIMA's Days Congress :

What direction today for our companies of tomorrow ?



- A event only for dealers
- Good participation : 280 peoples
- Very good atmosphere



# Punch of the warranty

□ Presentation of the results of the warranty survey to the press

Enquête garantie

Nombre de réponses par famille et marques citées

Travail du sol semis	Pulvérisation/Fertilisation	Transport / Epandage	Manutention	Entretien du paysage	Récolte (Hors M.B.)	Nutrition animale	Espaces Verts
169	168	80	90	87	163	65	94
ALPEGO	BEDNAR	AGROMAT	BRUNEAU	BELAIR	DUVOIGNE	DEVIS	RIENHO
BENINAR	GERINMET	DAKREVELLE	BUSNOT	BUSNOT	WIEGER LELY	FARESIN	SOIS
FANTINI	MC CONNELL	DESJULIAUME	DIEMIANE	FANTINI	FELLA	KAANIP	MONROSEM
GILBERT	PERA	FLEGL	FARESIN	ROUSSEAU	MC HALE	ABRO	SENTER
KAAZ	SODIRAC	GABRIEL	FOR	MASCHIO GASPARDO	MASCHIO GASPARDO	KEPKA	SIKKE
KIOTI	TECNOMA	IBRIFRANCE	WIEDMANN	SMAA	DEUTZ	LEBMAN	Vertis Isolite
KONGSKILDE	CARUELLE	MATROT	DISCO	QYRAK	MASSEY FERGUSON	BEKTEL	WOLF
ORAC	NICOLAS SGLSIP	ROLLAND	PICHON	TEBOT	VICON	BEJUNE	CLIS CADET
RARE	MASCHIO GASPARDO	NOFA	STOLL	VICON	LEMANEN	JEULIN	GDF-STIGA
RELIGIEUX	ATECC	SARSON	AUD QUACHE	LENKEN	CASE IH	ELUCAS	MTO
ABERIGA	SILKY BUREL	STRUPPMANN	MAGUIY FERGUSON	HONDA	HONDA	QYRAK	TOKIO
MASCHIO GASPARDO	FENDT	LEWTL	MERLO	KUHN	POTTINGER	KUHN	ECHO
VADERSTAD	HARDY-EVARDO	PICHON	MX	HORSCH	HORSCH	DEEL	BREGOIRE
QYRAK	VICON	REUER	CASE IH	CLAAS	JOHN DEERE	DEEL	HONDA
SILKY BUREL	KVERNELAND	IOSKIN	CLAAS	JOHN DEERE	JOHN DEERE	RUBOTA	KUBOTA
FENDT	LEMANEN	QYRAK	JOHN DEERE	NEW HOLLAND	NEW HOLLAND	RUSOVARNA	JOHN DEERE
VICON	BERTHOUD	DEUTZ	NEW HOLLAND	KUHN	KUHN	STHL	STHL
KVERNELAND	KRONE	FENDT					
LEMANEN	JOHN DEERE	VICON					
HONDA	AMAZONIE	LEMANEN					
POTTINGER	KUHN	HONDA					
KRONE		POTTINGER					
JOHN DEERE		HORSCH					
AMAZONIE							
KUHN							

Conférence de presse SEDIMA 20 juin 2018

Enquête garantie

Résultats globaux

	Remboursement du port (sur 20)	Remboursement MO au tps passé (sur 20)	Remboursement MO le taux horaire (sur 20)
Moyenne 2018	8	9	9
Moyenne 2015	7	8	8
Moyenne 2012	10	7	7

Conférence de presse SEDIMA 20 juin 2018

□ Sends results to the each manufacturer accompanied by a questionnaire concerning the guarantee drawn up by the legal service of the SEDIMA



# 2 actions to curb the abusive practices of manufacturers in the contracts and conditions

- 1 : Referral by SEDIMA to the trade practices authority
- 2 : Study of contracts and terms of the contracts of the tractor by specialized lawyers

Results: several non-compliant regulatory clause

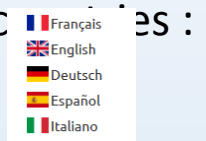


Distributors must play group if they want to move the lines



# Improvement of the evaluation of the used equipment "Simonet" site

- ❑ A tool made by distributors for distributors for France but also for other countries : effective assistance to the estimate of the materials
- ❑ Translation in 4 languages
- ❑ Modulation of this quote, considering additional factors which could push the price up or down



## Tractors



No. of hours of work	<input type="text"/>
Wear on front tyres: less than 50%	<input checked="" type="checkbox"/> Yes <input type="checkbox"/>
Wear on rear tyres: less than 50%	<input checked="" type="checkbox"/> Yes <input type="checkbox"/>
Suspended front axle	<input checked="" type="checkbox"/> Yes <input type="checkbox"/>
Front lift	<input checked="" type="checkbox"/> Yes <input type="checkbox"/>
Front power take-off (PTO)	<input checked="" type="checkbox"/> Yes <input type="checkbox"/>
Weight	<input checked="" type="checkbox"/> Yes <input type="checkbox"/>
Cab	<input type="checkbox"/> Yes <input type="checkbox"/>
Air conditioning	<input checked="" type="checkbox"/> Yes <input type="checkbox"/>
Suspended cab	<input checked="" type="checkbox"/> Yes <input type="checkbox"/>
LS hydraulic circuit	<input checked="" type="checkbox"/> Yes <input type="checkbox"/>
Pneumatic brakes	<input checked="" type="checkbox"/> Yes <input type="checkbox"/>
Self-steering	<input checked="" type="checkbox"/> Yes <input type="checkbox"/>
Loader	<input checked="" type="checkbox"/> Yes <input type="checkbox"/>

Information on possible presence of option not indicated by the manufacturer

## combine harvester



No. of hours of work	<input type="text"/>
Rear axle	<input type="checkbox"/> No <input type="checkbox"/>
Output and humidity sensor	<input type="checkbox"/> No <input type="checkbox"/>
Front, variable or rapeseed table cutter	<input type="checkbox"/> No <input type="checkbox"/>
SatNav guidance	<input type="checkbox"/> No <input type="checkbox"/>
SatNav mapping	<input type="checkbox"/> No <input type="checkbox"/>
Wide tyres	<input type="checkbox"/> No <input type="checkbox"/>
Wear on tyres (more than 50%)	<input type="checkbox"/> No <input type="checkbox"/>
Approved carriage missing	<input type="checkbox"/> No <input type="checkbox"/>

Information on possible presence of option not indicated by the manufacturer



✓ Thanks to note in your diaries



✓ The SEDIMA celebrates 100 years at the Palace of the Popes in Avignon on January 31th and February 1th

✓ You are all invited to join us . We plan to translate the conference in English

Thanks for our attention

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SDZT