



www.simo-net.fr

The professional rating for used machines





Ets BALLANGER : French CLAAS distributor

5 agencies in the Poitou-Charentes region

BALLANGER 's vision of service

- A hundred of employees at your service in the whole Poitou Charentes region
- Specialised teams for every kind of equipment : harvesting, spraying, Irrigating, soil working, handling, garden equipment.
- A wide range of new and second hand farm equipment

BALLANGER 's technical crews : performance and reactivity

- 48 mechanics take part in technical formation every year
- 43 vehicules, especially designed for mechanics, to proceed as fast as possible
- 14 storekeepers and more than 35 000 spare parts references always available.
- 6 workshops foremen at your service
- a 10 salespersons team for new and second hand equipment, and an itinerant seller for spare parts.



Equipment



Spare parts, workshop equipment, accesories





Concrete case

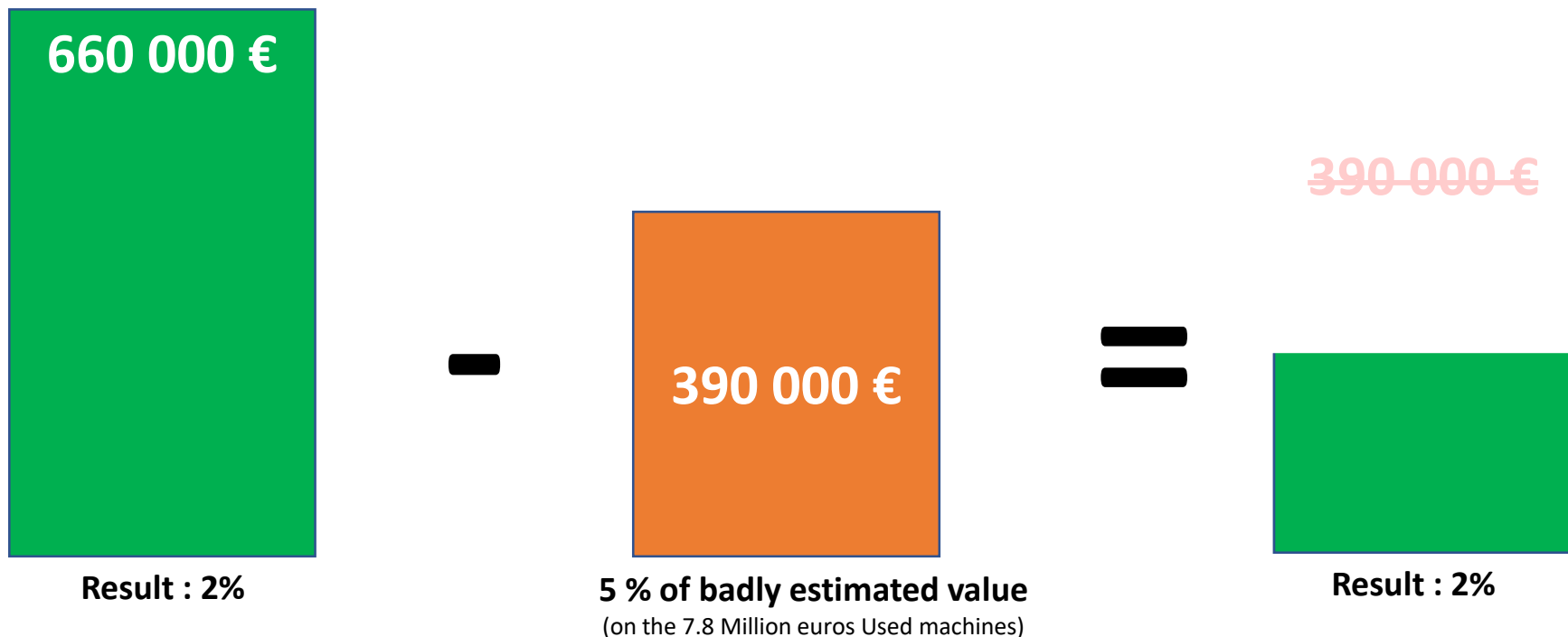


Impact of a badly estimated
value on the result ?



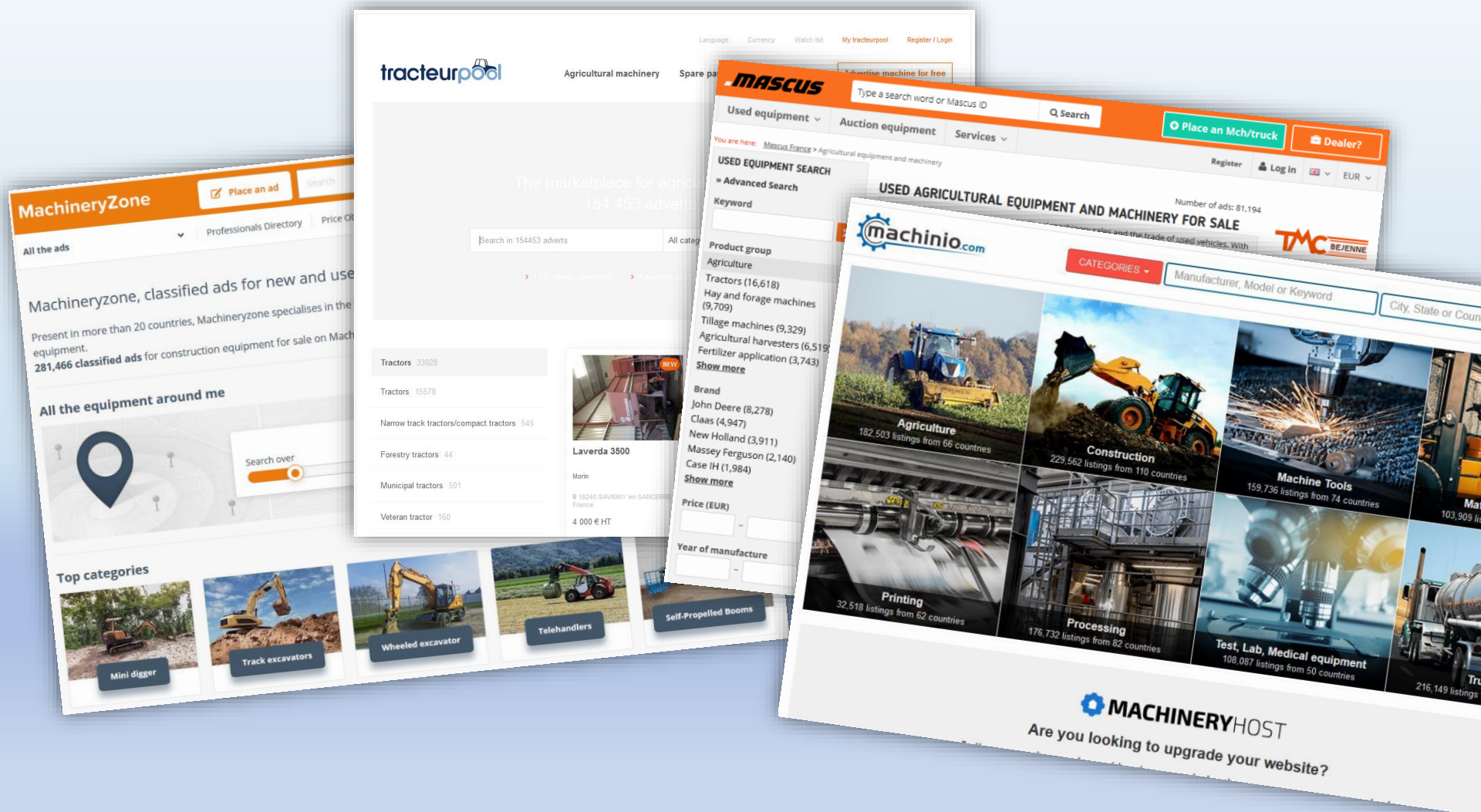


Impact of a badly estimated value on the result





What kind of tools is available to secure the trade of used machines ?





What kind of tools is available to secure the trade of used machines ?





How does Simo-net works and on what bases?



SIMO rating committee

- All the constructors
- 2 dealers of each brand

The rating of each product of each brand is worked :

- Twice a year for tractors
- Once for harvesting machines,

Based on the transfer prices and not only public prices

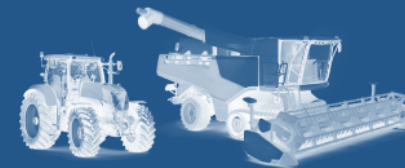


Exemple : CLAAS ARION 640 CIS (2016) 900 h





Simo-net



Professional quote for agricultural machines

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You have left 50 Credits

Selection

Equipment family



Brand



Type



Horse power (HP)

Registration year



Selecting an article for pricing provides access to:

- the SIMO quote value
- the modulator
- the data sheet
- the mean sales value
- the comparator

* for subscribers only

Source: Official SIMO pricing for farming tractors, spring 2019 and harvest 2019

 **Subscribe !**

**The Official SIMO Combine Harvesters
2019 is available on the site**



CLAAS ARION 640 CIS

Engine

Horse power indicated
Engine make
Number of cylinders
Engine size: cu.cm.
Type of engine power
Torque back-up indicated (%)

Transmission

Type of gearbox and control
Shuttle type
Number of ranges
Total number of forward gears
Number of change under load speeds
Total number of reverse gears
Front axle blockage
Rear differential block control

Brakes

Type of main brake
Power take-off (PTO)
Rear PTO speed



ARION
650 640 630 620
550 540 530



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You have left 50 Credits

nt found

Type	HP/Din	Year
ARION 640 CIS T4	169	2012
ARION 640 CIS T4	169	2013
ARION 640 CIS T4	169	2014
ARION 640 CIS T4	169	2015
ARION 640 CIS T4	169	2016
ARION 640 CIS T4	169	2017

1 Equipment selected*

cal data sheets free for subscribers

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Adjuster

You have left 50 Credits

CLAAS ARION 640 CIS T4 (2016)

No. of hours of work

900

Wear on front tyres: less than 50%

Yes

Wear on rear tyres: less than 50%

Yes

Suspended front axle

Yes

Front lift

Yes

Front power take-off (PTO)

No

Weight

No

Cab

Yes

Air conditioning

Yes

Suspended cab

Yes

LS hydraulic circuit

Yes

Pneumatic brakes

No

Self-steering

No

Front loader without accessories

No

* Information on possible presence of option not indicated by the manufacturer

Calculate

SIMO guide book (k€)

46.6

Adjusted SIMO (k€)

50.7

Average value offered for sale (k€)

No offer

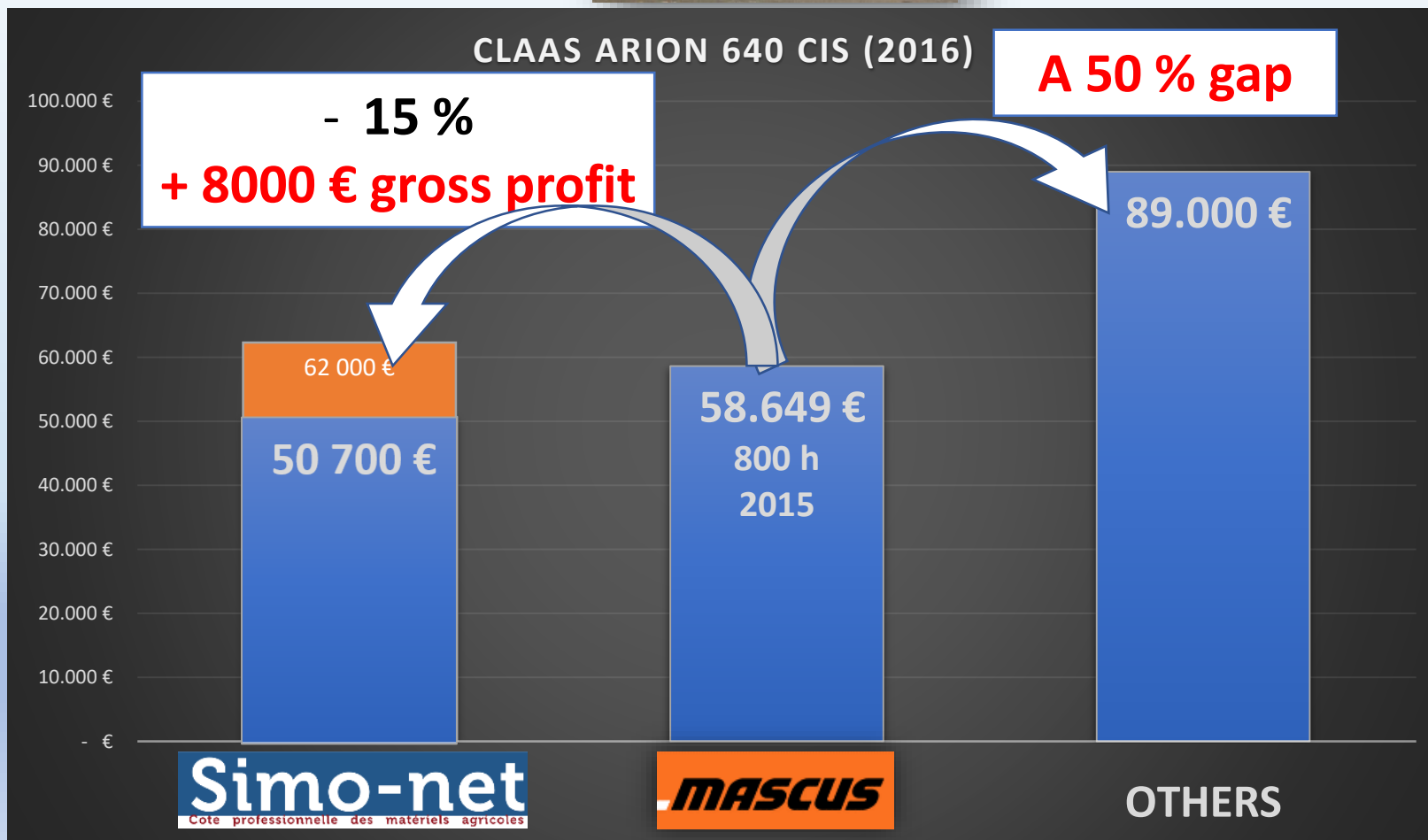
✓ Validate the adjustment

Print a certificate

Back to the quote without validation >



Exemple : CLAAS ARION 640 CIS (2016) 900 h





SIMO-NET PRICE Internet Formula

		Équivalent to the average annual need of :	Prices (incl. VAT) PA member	Prices (incl. VAT) Non- PA member
Pack 50 Crédits	<input type="checkbox"/>	1 seller	125,00 €	150,00 €
Pack 100 Crédits	<input type="checkbox"/>	2 sellers	230,00 €	276,00 €
Pack 200 Crédits	<input type="checkbox"/>	4 sellers	414,00 €	497,00 €
Pack 300 Crédits	<input type="checkbox"/>	6 sellers	559,00 €	670,00 €
Pack 400 Crédits	<input type="checkbox"/>	8 sellers	670,00 €	805,00 €
Pack 500 Crédits	<input type="checkbox"/>	10 sellers	755,00 €	906,00 €

