

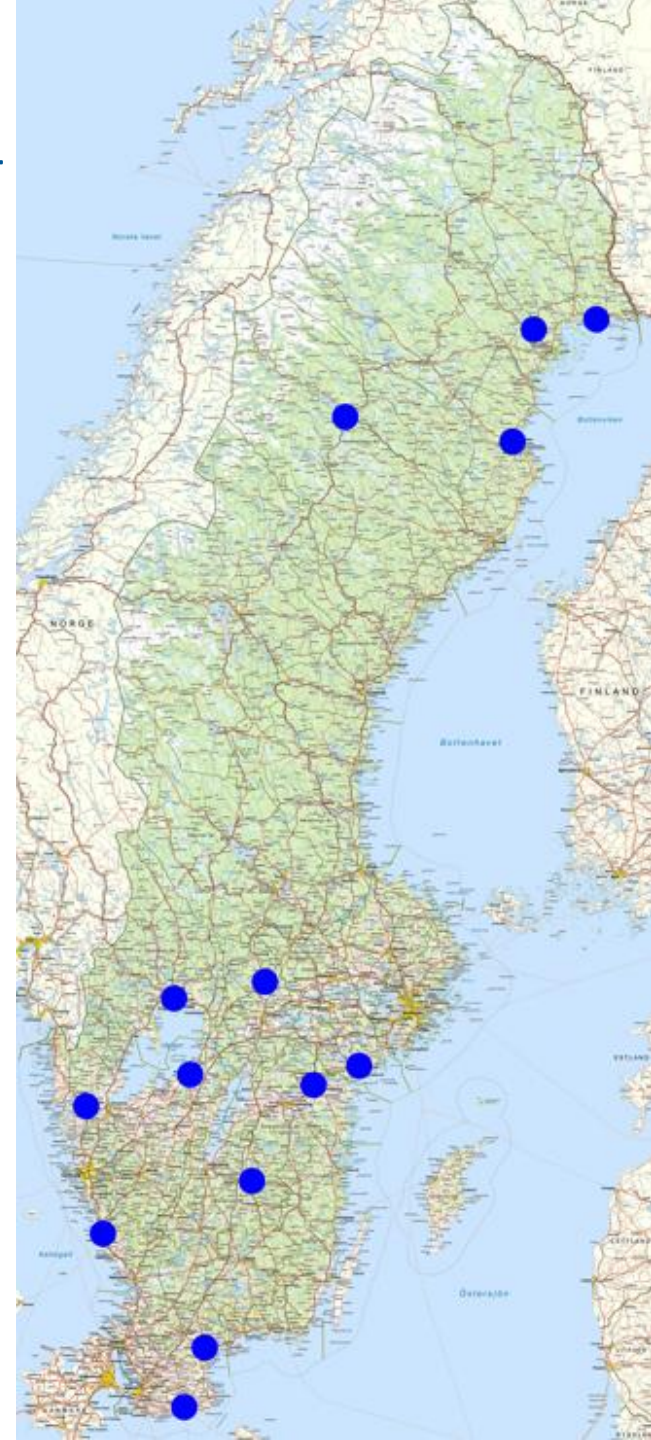
Report to CLIMMAR 2020



Sweden

Recruitment

- Our project – Qualified Machine Technician, QMT with selected schools continues
- 14 selected schools throughout Sweden
 - Modern machines **free of charge** including manuals and training for teacher on the machine
 - Members **accept students as trainees**
 - Students are offered **summer jobs** by members
 - Arrange **further education** for teachers
 - **Support local recruitment** activities for the schools
 - **Joining bonus** of 1000€ for students with completed exam, when taking a job at a member company
- We have started to translate teaching material developed by Fedecom (NL)
- Members pay an extra "recruitment fee" to finance the recruitment work (between 40 € - 1100 € depending on the size of the company)



Trade fairs



Due to the coronavirus situation and the restrictions placed by the government to prevent the spread of the virus, all events and public gatherings with more than 50 persons are forbidden in Sweden.



All trade fairs during 2020 have been cancelled. Some fairs in the beginning of 2021 have also been cancelled or postponed.

Market situation in Sweden

- The market for agriculture machines is still good in Sweden, the trade has handled the Corona pandemic well, compared to many other trades in Sweden.
- Overall sales are up 6,5 % the first 8 months in 2020 compared to the same period in 2019.
- Tractor sales is up by 5,1 % Jan-Aug 2020 compared to the same period 2019