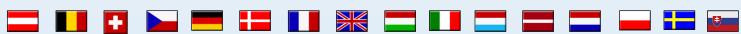
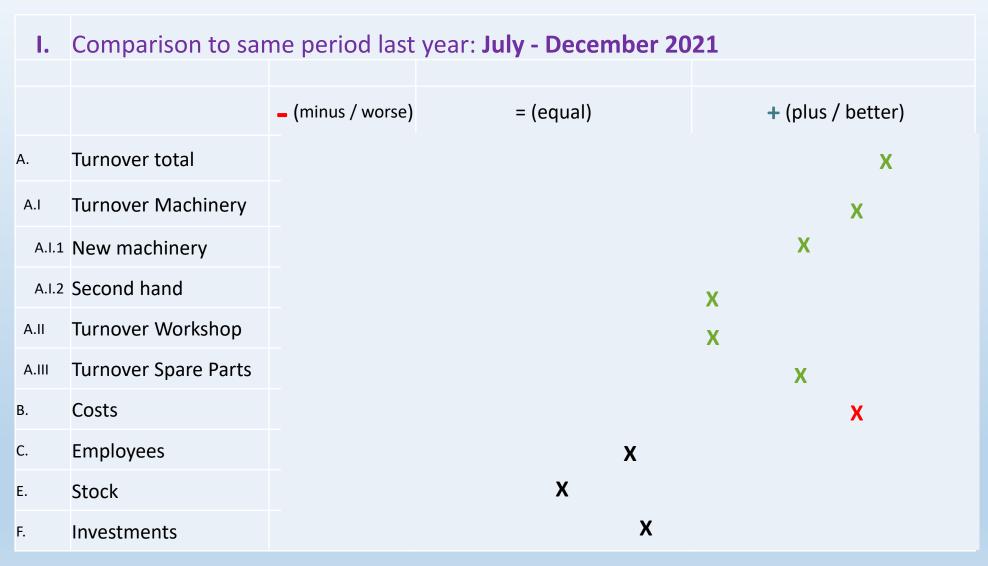
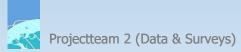
CLIMMAR Branch Report



What was the Branch-trends in 2021? How are the expectations for 2022?

Projectteam 2: Data and Surveys







Turnover total

development of turnover in the second half of 2021 compared with the same period 2020:

less / worse /decrease

equal

more / growing / increase

no answer

Expectation:

the first half of 2022

period 2021:

equal

no answer

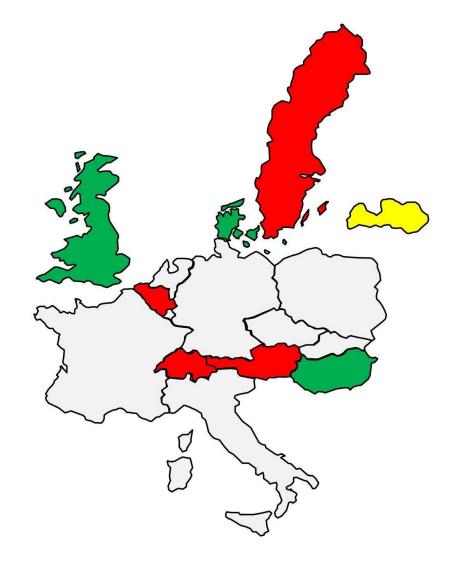
Turnover total

development of turnover in

compared with the same

less / worse /decrease

more / growing / increase





compared

with 2021/II:



Turnover new equipment

development of turnover in the second half of 2021 compared with the same period 2020:

less / worse /decrease

equal

more / growing / increase

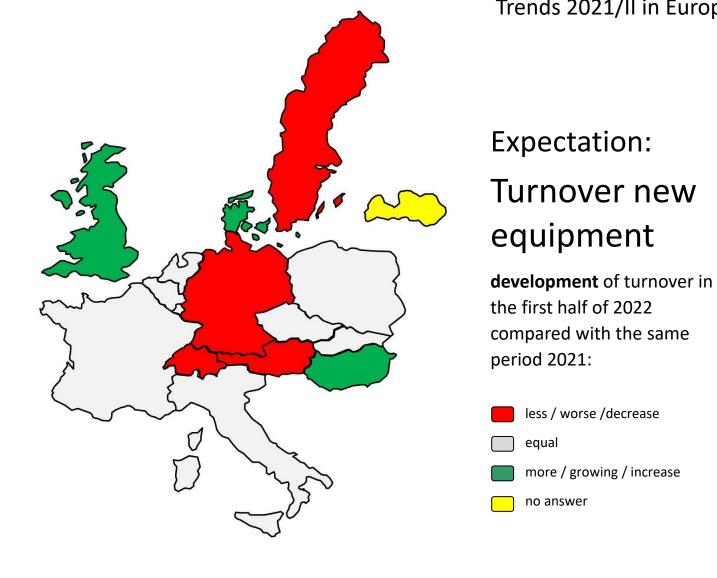
no answer

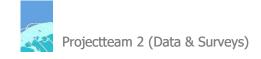
less / worse /decrease

more / growing / increase

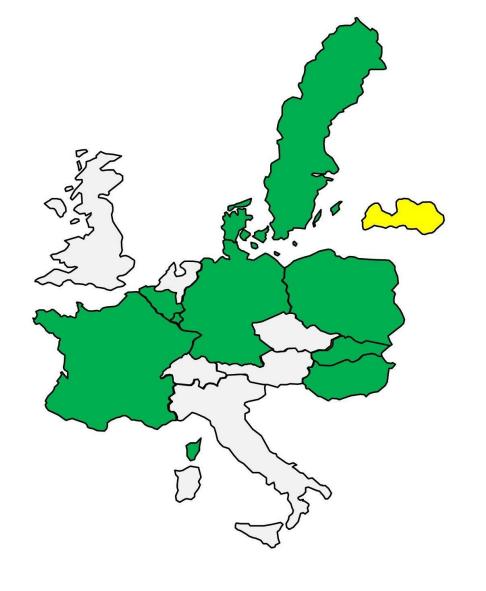
equal

no answer





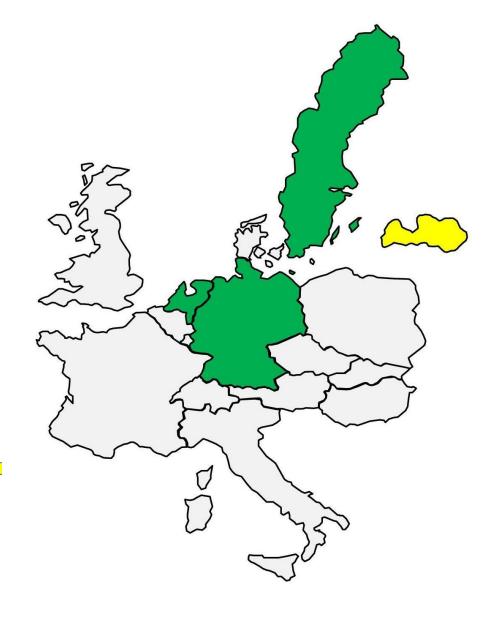
compared with 2021/II:



Turnover workshop

development of turnover in the second half of 2021 compared with the same period 2020:

- less / worse /decrease
- equal
- more / growing / increase
- no answer



Expectation:

Turnover workshop

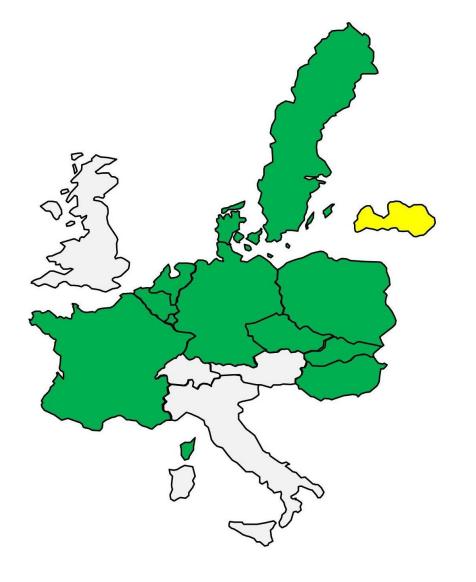
development of turnover in the first half of 2022 compared with the same period 2021:

- less / worse /decrease
- equal
- more / growing / increase
- no answer



compared

with 2021/II:



Turnover spareparts

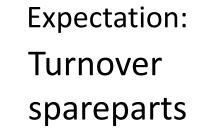
development of turnover in the second half of 2021 compared with the same period 2020:

less / worse /decrease

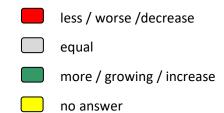
equal

more / growing / increase

no answer



development of turnover in the first half of 2022 compared with the same period 2021:







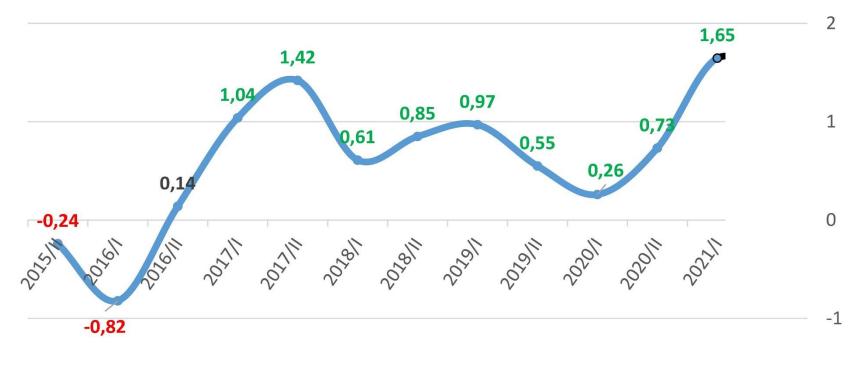
X = trend 2021/II

X = future expectation

ı.	Trend 2021/II			
		(minus / worse)	= (equal)	+ (plus / better)
A.	Turnover total		X	×
A.I	Turnover Machinery		×	×
A.I.1	New machinery		х	X
A.I.2	Second hand		X	
A.II	Turnover Workshop		XX	
A.III	Turnover Spare Parts		X	X
В.	Costs			X
C.	Employees		XX	
E.	Stock		XX	
F.	Investments		XX	



(half-year-trendindex for ag-dealers and -service all over Europe / halbjähriger Konjunkturwert für Landmaschinenhandel und -service in ganz Europa)





-2

3

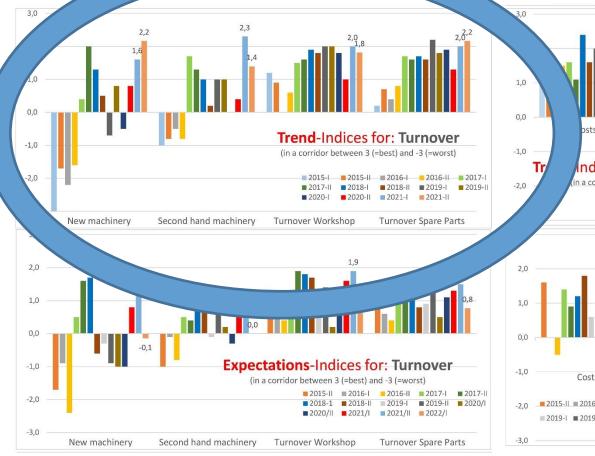


(half-year-trendindex for ag-dealers and -service all over Europe / halbjähriger Konjunkturwert für Landmaschinenhandel und -service in ganz Europa)

3

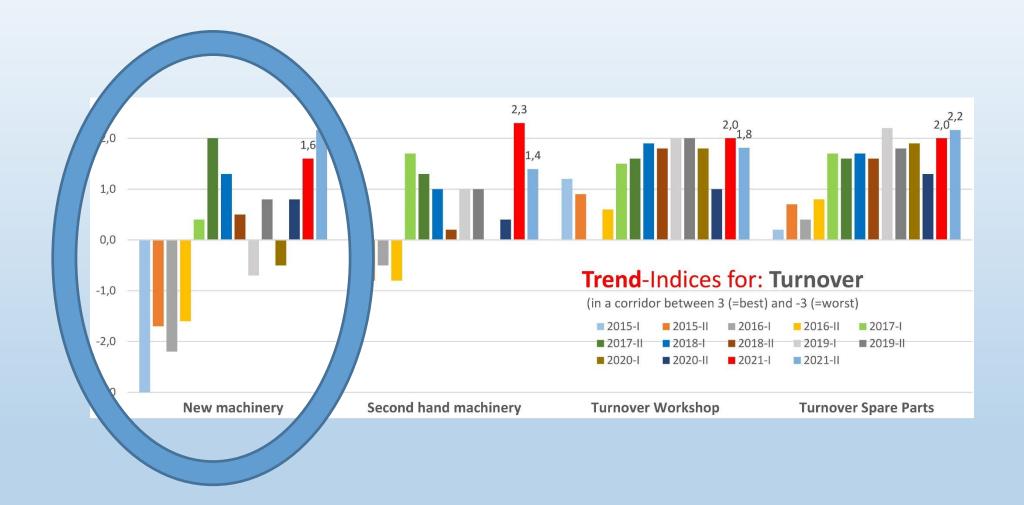
-2

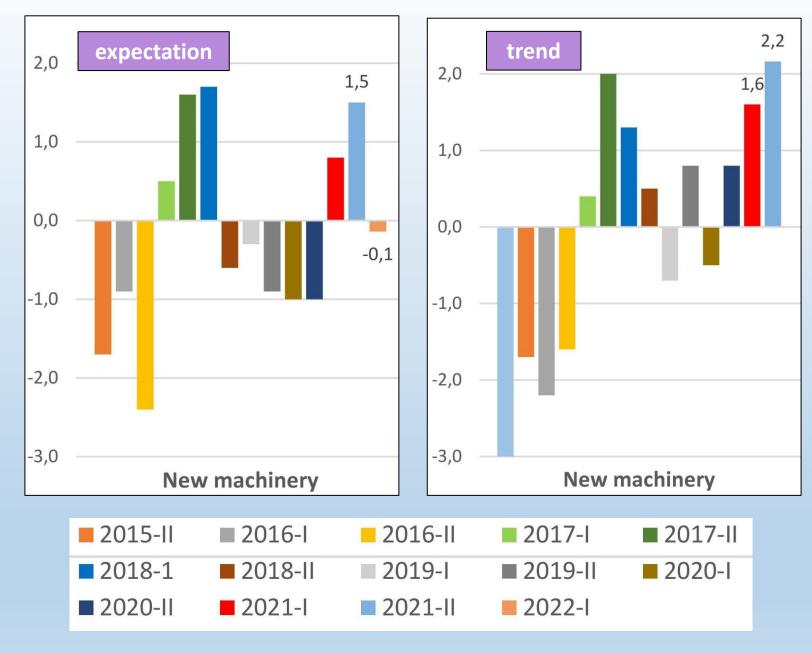


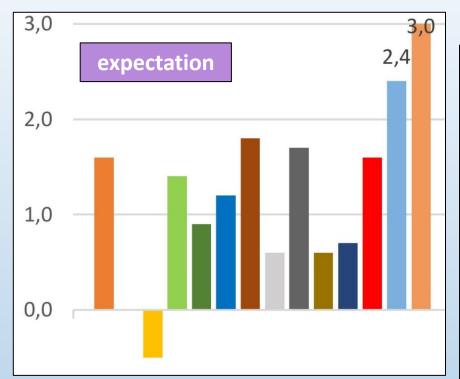


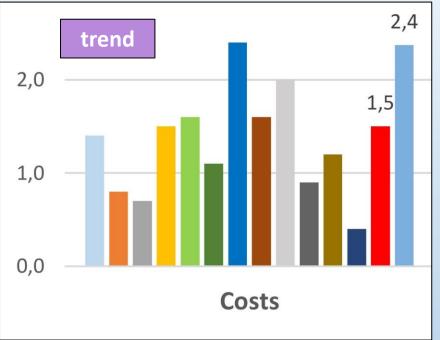




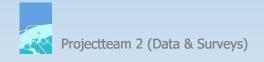








■ 2015-II	■ 2016-I	2016-II	■ 2017-I	■ 2017-II
■ 2018-1	■ 2018-II	■ 2019-I	■ 2019-II	2 020-I
■ 2020-II	2021- I	■ 2021-II	2 022-I	



Next steps:

1. Results 2021/II:

In a few days all member-associations' offices will get all these figures.

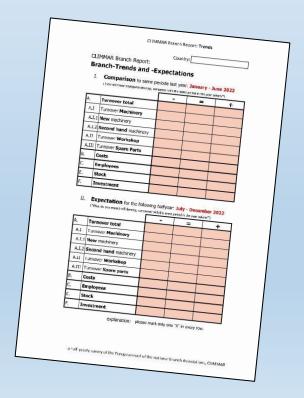
We want you to work with it: internal informations,

press-informations, etc.

2. Survey 2022/I:

starts in July, together with other reports:

- warranty-conditions
- market-figures
- member-structures





Thank you for your audience



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