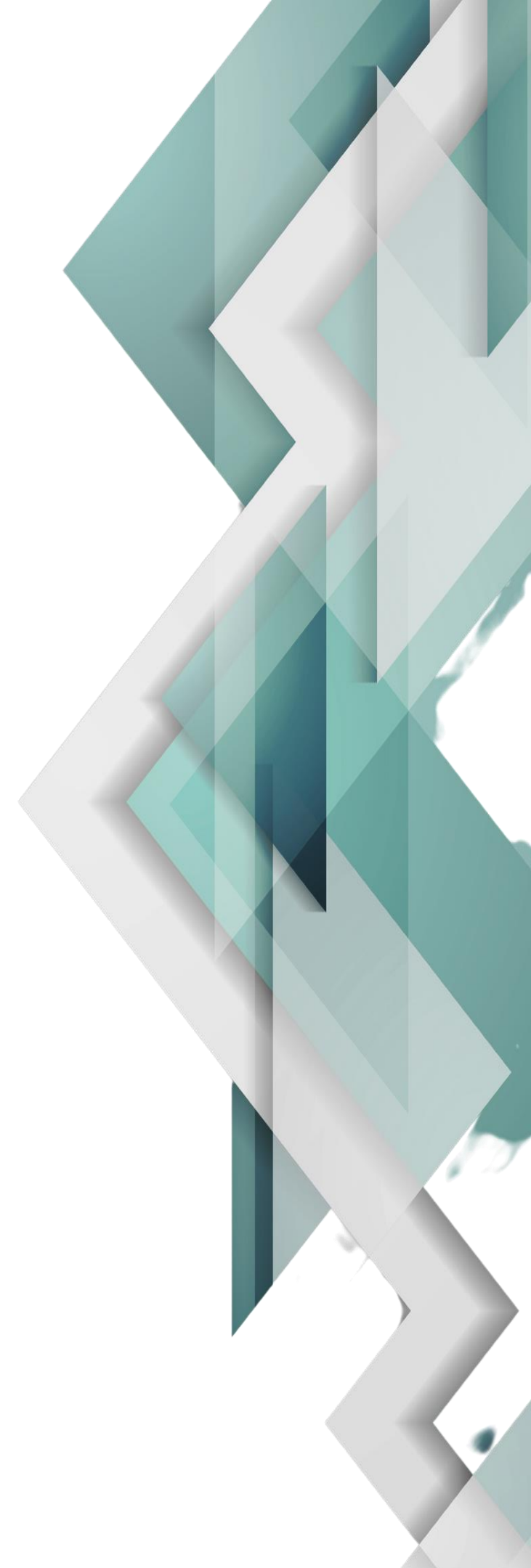


Economic development - Austria

- Total sales of new machines decreased compared to the previous year
- Workshops well utilized
- Trend to repairing machines
- Positive for spare parts trade
- Stocks are well filled
- Shortage of skilled workers
- Different crises



Statistics

Members: approx. 650

Employees: approx. 5,300

Apprentices: approx. 460

Quota of women in 2023: 2 % (2022: 1.7%)

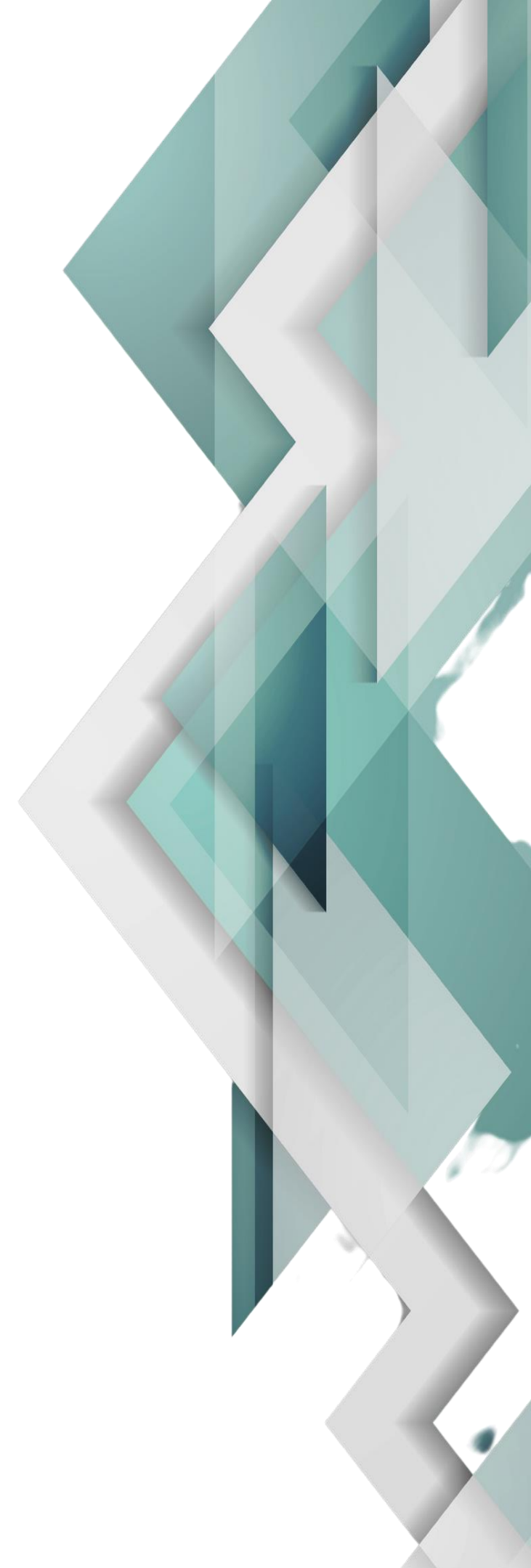
Vacancies in Austria: 401

Number of registrations of tractors January – August 2023: **4 949**
decrease of 5.1 % compared to January – August 2022

Insolvencies increased by 11,9 % in the first half of 2023

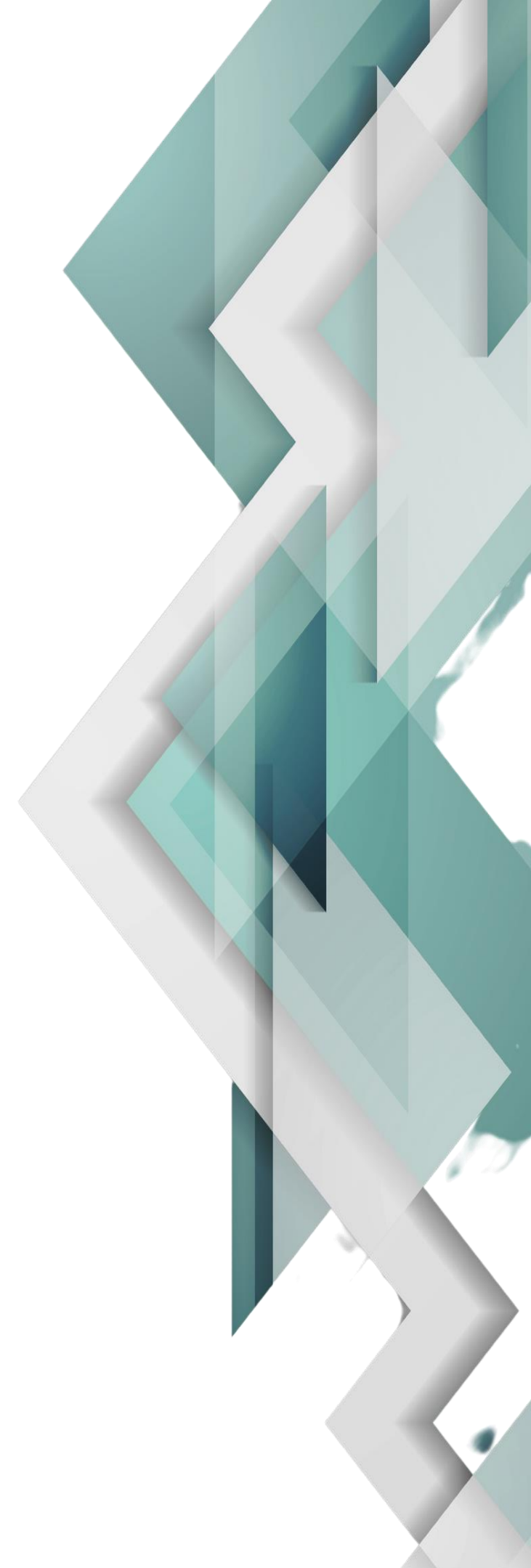
Delivery times / prices

- Delivery times depend on products, some are available promptly, some are delayed
- Most prices remained the same within a year
- Especially in 2022, suppliers charged higher prices than the order stated, which still needs to be clarified



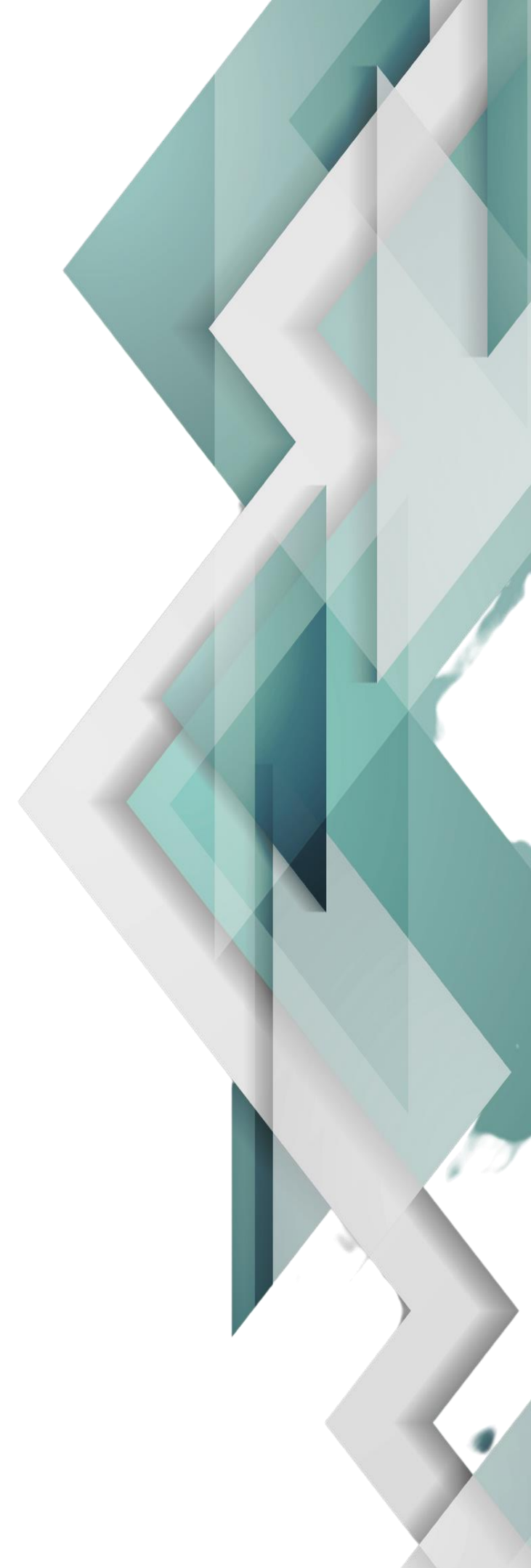
Further challenges in Austria

- International energy market is a big reason for inflation
- Inflation rate in Austria was in August at 7.5 %
- Inflation rate in Austria was in September at 6.1 %
- Inflation rate should fall in 2024
- Austria is in a short recession, growth is expected to return in 2024
- CO2-Tax: 32,5 Euro per ton
- High fuel prices
- Price policy puts high pressure on traders
- Higher Wages: 11,6% higher wages are demanded by the union
- Russian gas is still a main factor for Austrian power supply
- The share of Russian gas in Austria is 60 %



Weather and climate

- Winter 2022/23 was too dry and hot
- Spring 2023 was one of the most 15 rainy-springs in the history of measurements
- Summer characterized by heat waves
- Higher number of crop failures
- Big influence in the alpine region
- Many floods and mudslides
- Big economic damage
- High number of buildings were destroyed



Fairs and events

- Tag der Landtechnik on 26th January 2023
- Agrarmesse Alpen-Adria 17th – 19th January 2023
- Landwirtschaftsmesse Ried 7th – 10th September 2023
- Agroalpin 2nd - 5th November 2023

