



Agricultural Machinery Importers Association

Sdružení dovozců zemědělské techniky

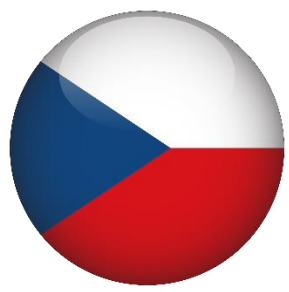


Czech Republic

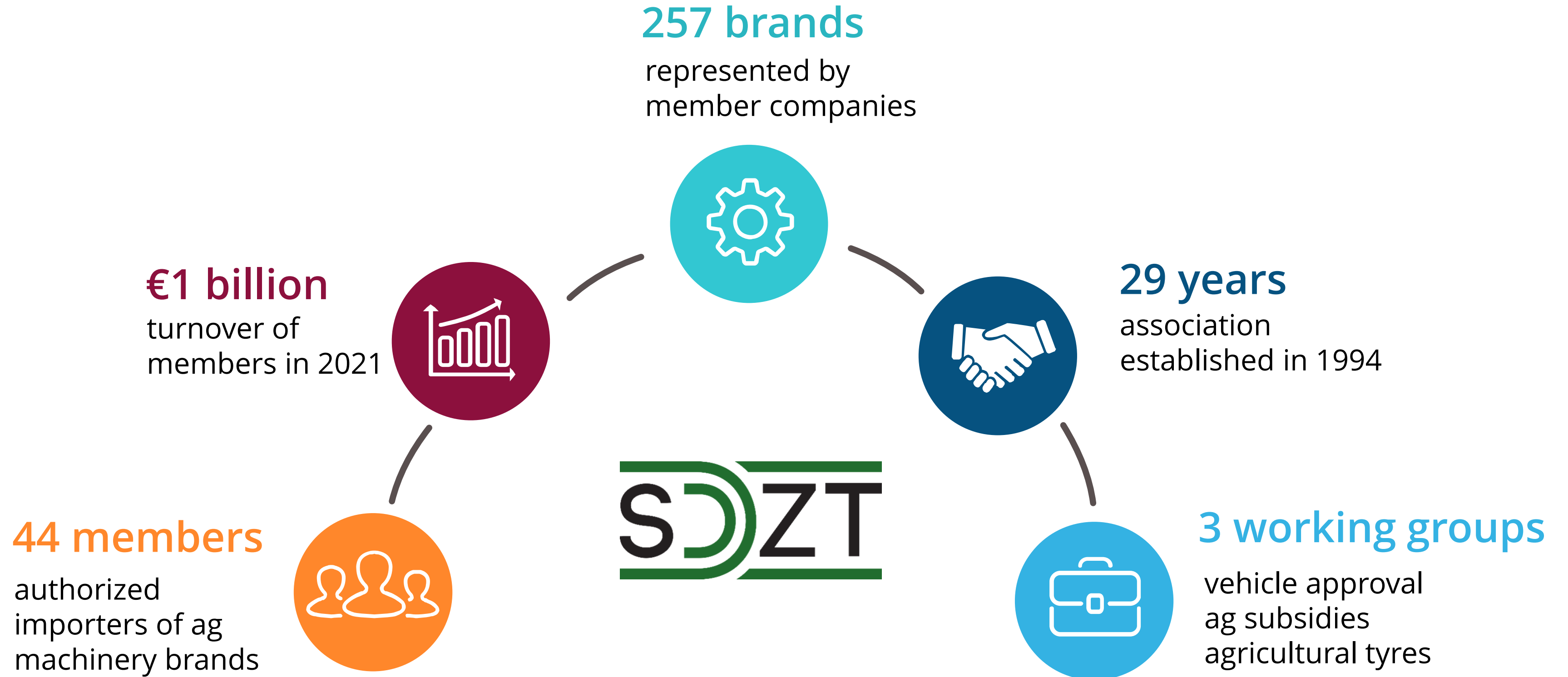


Tomáš Kvapil
president





Agricultural Machinery Importers Association (CZ)



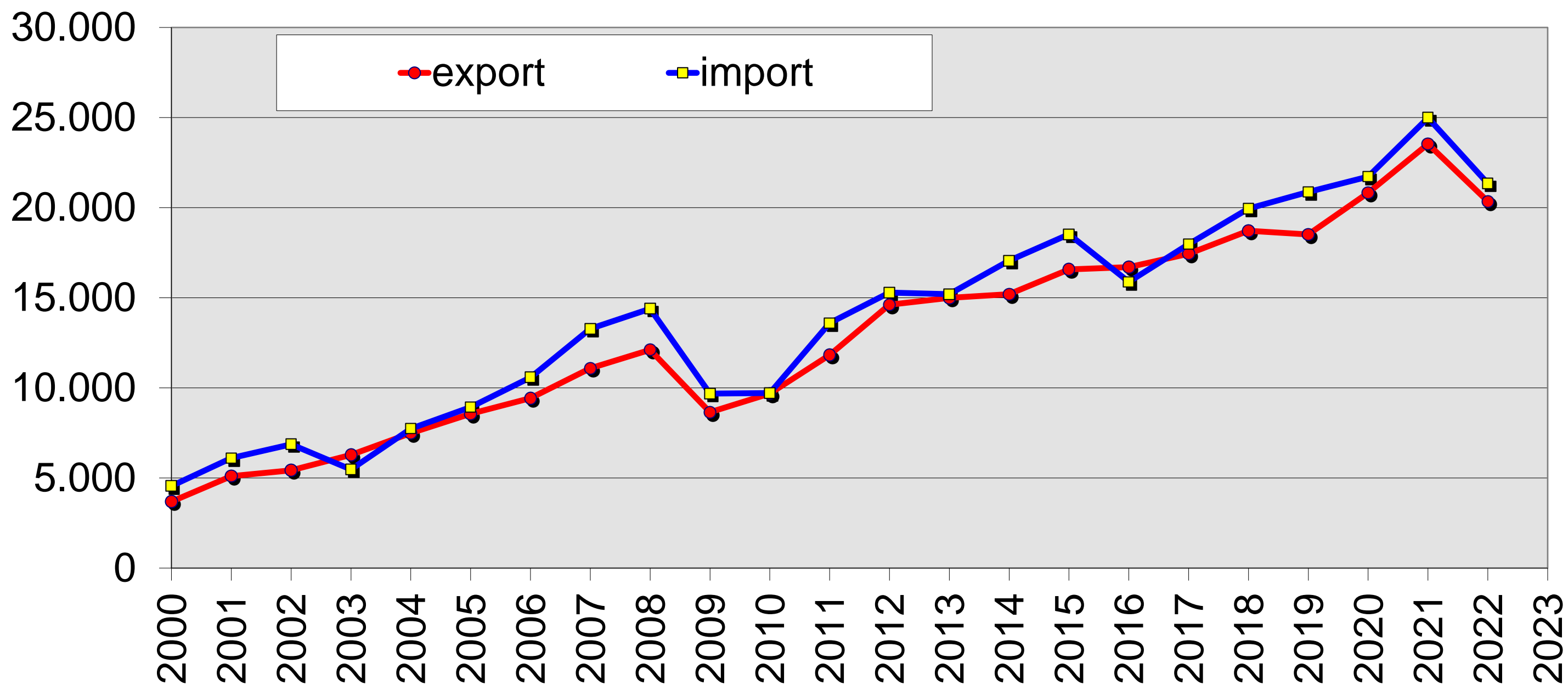


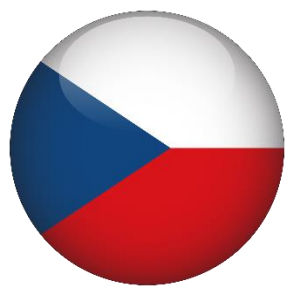
Market situation



mil. CZK

Balance of foreign trade in agricultural machinery

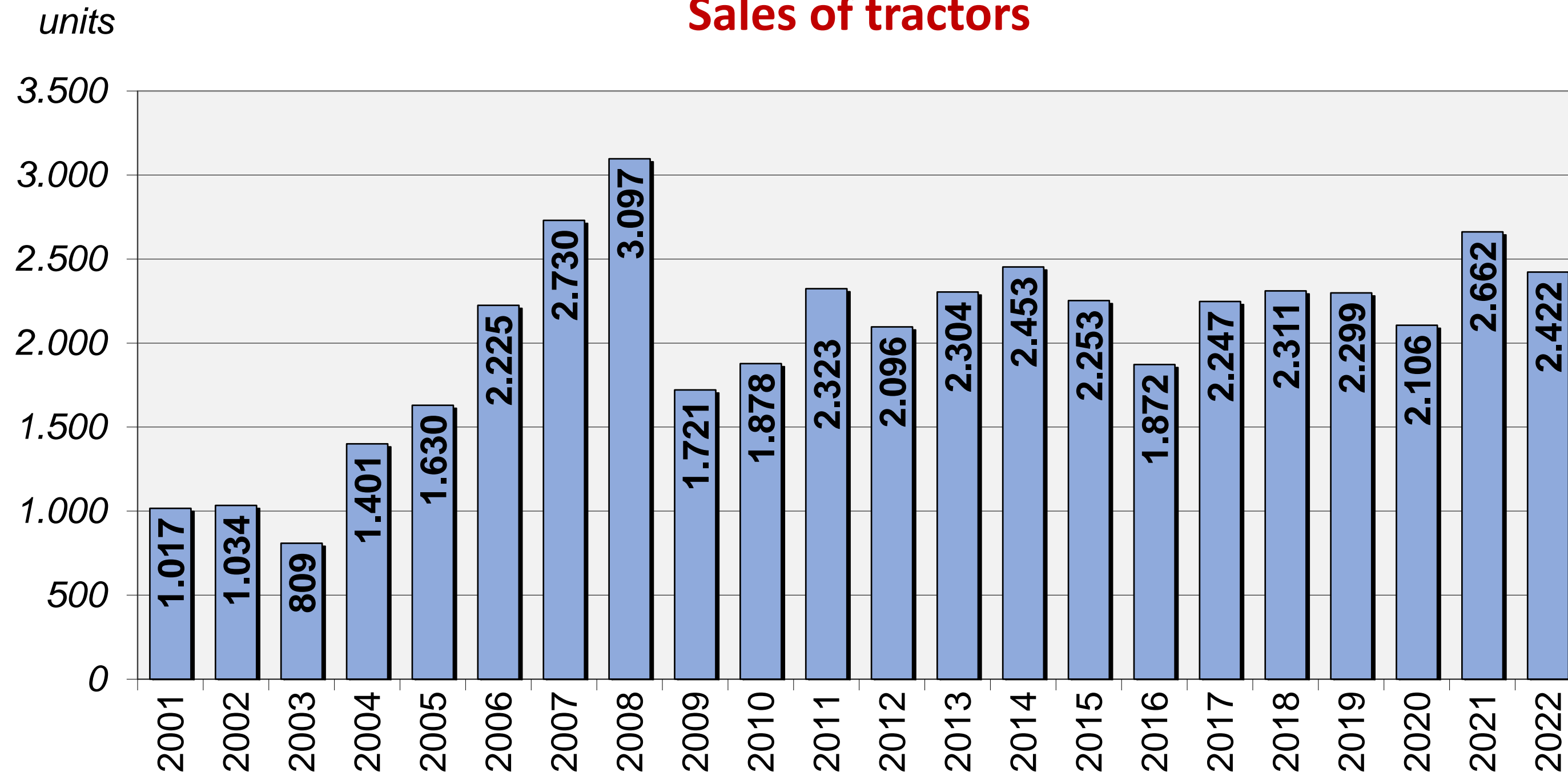




Market situation



Sales of tractors



Market in 2023:
Jan-Jun 23
vs. 3-year average
+ 3 %

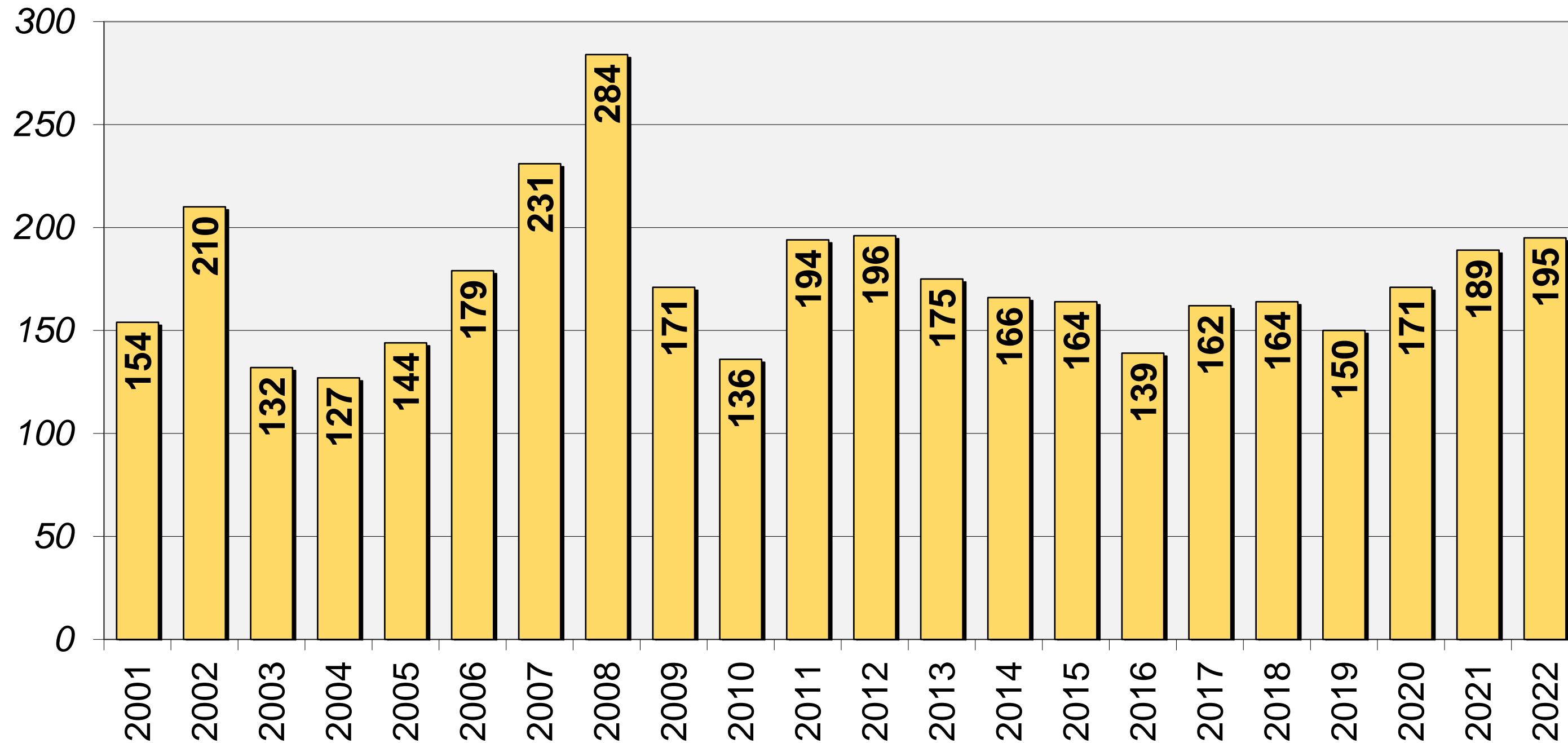


Market situation

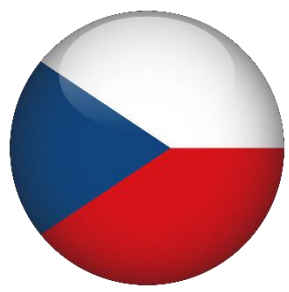


units

Sales of combine harvesters



Market in 2023:
Jan-Jun 23
vs. 3-year average
+ 18 %



Market drivers in 2023



MACRO ENVIROMENT

- **HIGH INFLATION**
⇒ 11% in 2023, 15% in 2022
- **GDP DECLINE** ⇒ -0,2% in 2023
- **HIGH GOVERNMENT DEFICITS**
⇒ €12 billion in 2023
- **HIGH INTEREST RATES**
⇒ national bank rate 7%

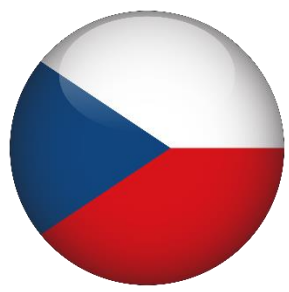
AGRICULTURAL SEGMENT

⇒ **Uncertainty, fall of retail sales, postponed purchases of ag machinery**

⇒ **Reduction of goverment spendings, reduction of subsidies in the ag sector**

⇒ **Purchase costs of ag machinery is getting more higher**

UNCERTAINTY FOR 2024



Main fairs calendar

Bread Basket
(České Budějovice)



Aug 23



Farmer's Day
(Kámen)



Sep 23



Techagro
(Brno)



Apr 24



Bread Basket
(České Budějovice)



Aug 24





Personnel changes in the secretariat

From 2005 Murten to 2023 Gdańsk - 18 wonderful years of collaboration



Dušan Benža

„My sincere thanks for the nice journey we have shared.

It's been an honour and a privilege to work alongside such amazing individuals.

I will cherish the memories, friendships, and experiences we have created together.

Wishing you all the best in your future endeavours, and I hope our paths cross again.

Warm regards

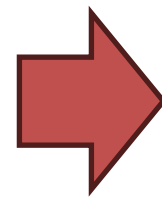
Dušan“



Personnel changes in secretariat



Dusan Benza



Martin Jurkovič



Thank you for your attention