

KONINKLIJKE METAALUNIE

AND

FEDECOM:

A WINNING COMBINATION!

Friday October 4th

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Topics

- **Koninklijke Metaalunie: Facts & Figures**
- **Services: collective & individual**
- **Subgroups: Branches / Sectors**
- **Win – Win**

FACTS & FIGURES

- **Small and medium sized companies in the Metal industry**
- **Almost 14.000 members**
 - **140.000 employees**
 - **Value Added € 22.000.000.000**
- **160 employees**
- **Funding: exclusively company contributions**

Types of Members

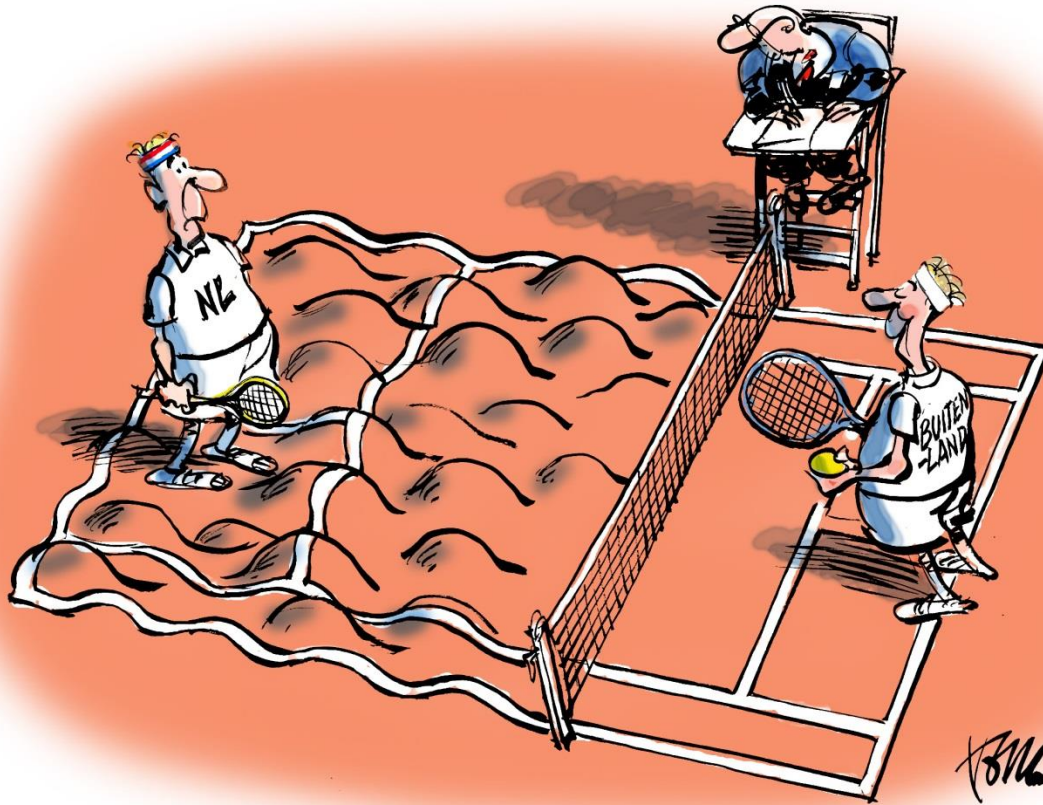
Agricultural machinery
Machinery and equipment
Metalwork
Measurement and control
Electronics
Engineering
Welding
Construction

Toolmakers
Casting
Yacht building
Machining
Metal Forming
Overhaul and maintenance
Trade and service
Etcetera

Services: Collective

- **Lobbying: National & European → example**
- **Dutch “Polder” Model**
- **Social affairs**
- **Educational affairs**
- **Economic affairs**
- **International affairs**
- **Regional partitioning in 10 districts**
- **Sectoral subdivisions in 50 sectors (branches)**

Lobby: a level playing field



Services: Collective

- **Lobbying: National & European → example**
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Districts

- **Fundament of our association: all member activities**
- **Regional elaboration of central policy**
- **Responding to regional initiatives**
- **Regional network**
- **Regional meetings (thematical & networking)**

Services: Individual

Advice to members in the following fields

- **Social law**
- **Corporate law**
- **Administrative law**
- **Business economics and taxes**

Field staff (generalists) and consultants (specialists)

Member benefits

SECTORS

- **50 sectors have registered with Metaalunie**
- **Optional extra membership**
- **Homogenous groups of enterprises**
- **Self-governing with own board**
- **Representation on specific interests**

SECTORS

- **Focus on market, product, technology, quality labels**
- **Unique sector specific activities (standardization, education, terms of delivery, promotion)**
- **IMPORTANT: complementary to service Metaalunie**
- **Tailor-made work combined with synergy**

WIN-WIN

- **Fedecom is an important branch**
- **President Erik Hogervorst is also a member of our Board**
- **Branch is complementary to Metaalunie (no duplication)**
- **Together we supply all the necessary information**

WIN-WIN

- **Opening doors**
- **Metaalunie strenghtens lobby Fedecom (1000 → 14.000)**
- **Channeling general topics to more specific items**
- **Quarterly matching policy topics**

**Thank you
for your attention**