

# President report 2013

## Denmark

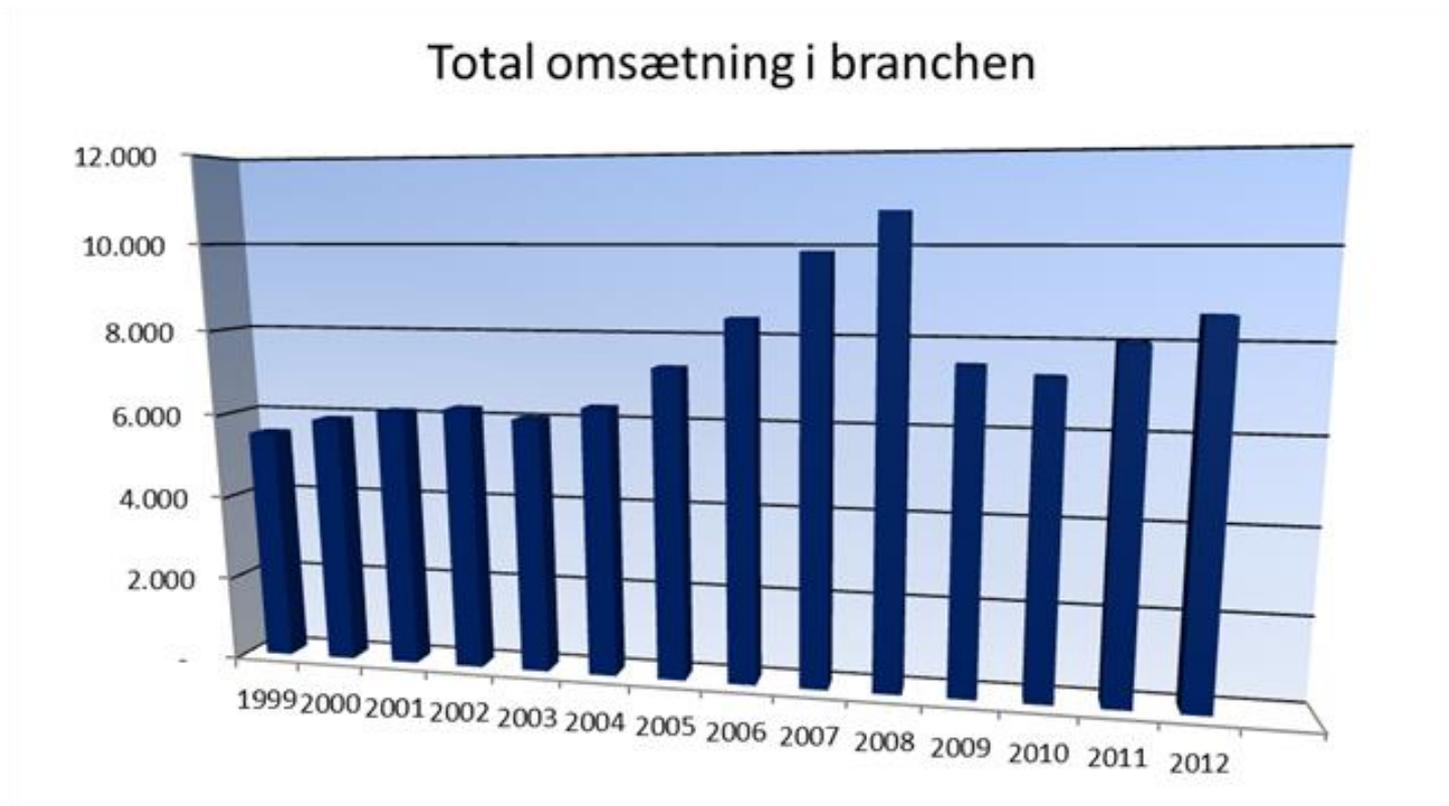


**Dansk  
Maskinhandlerforening**

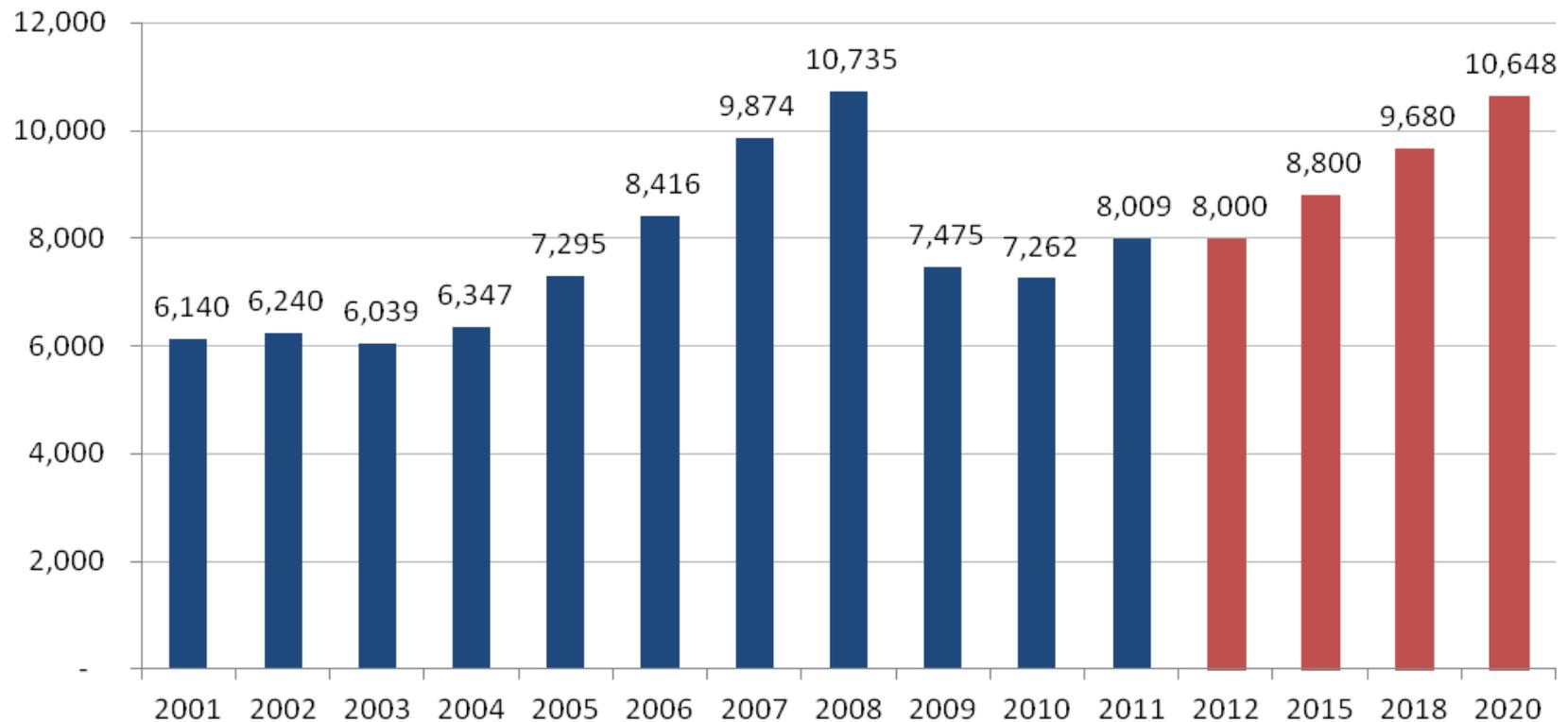
# The board



# Total turnover in industry

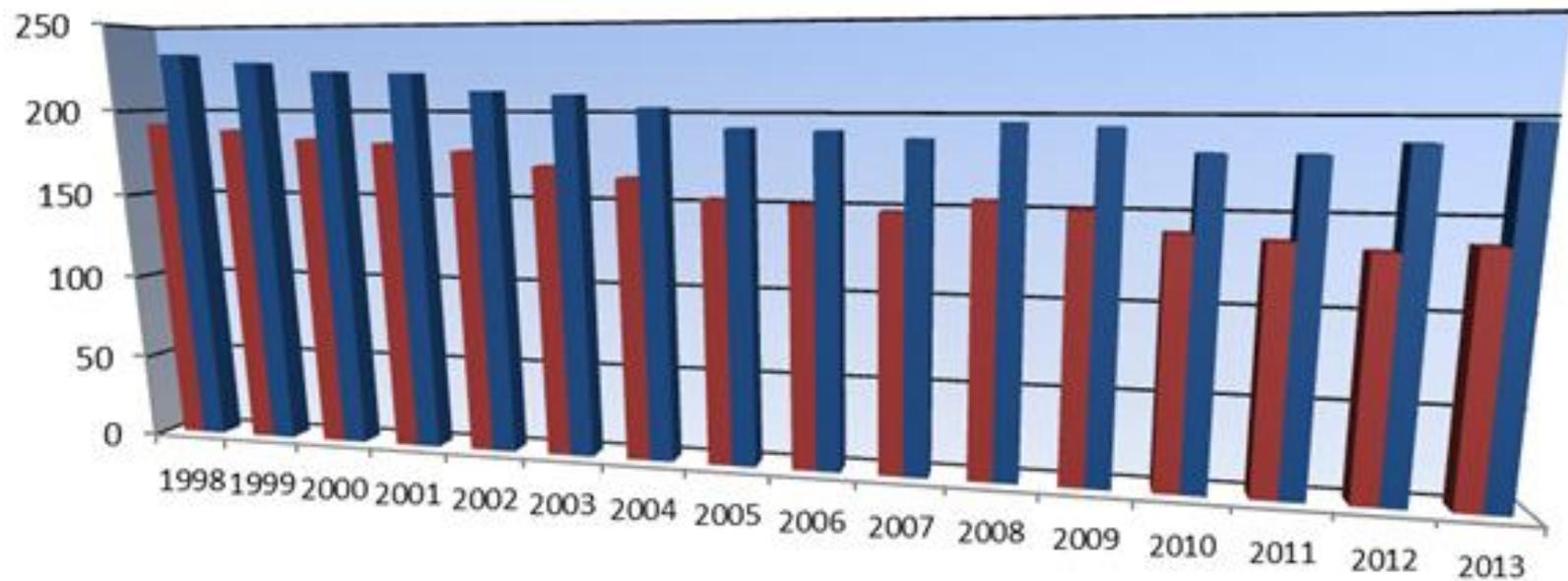


## Total turnover and projection for the Industry



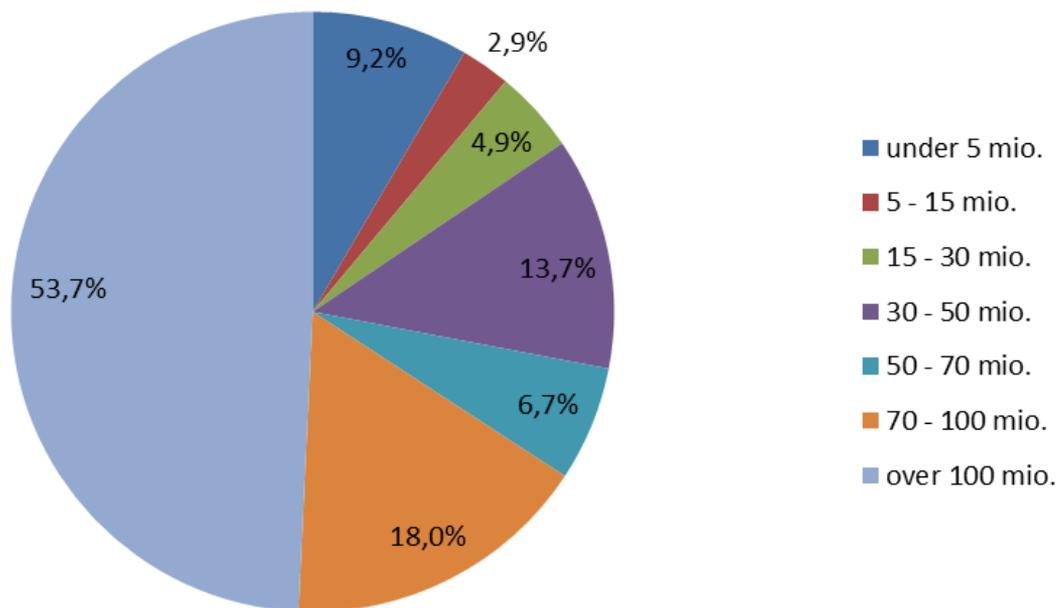
# Number of members

Aktive medlemmer (status)



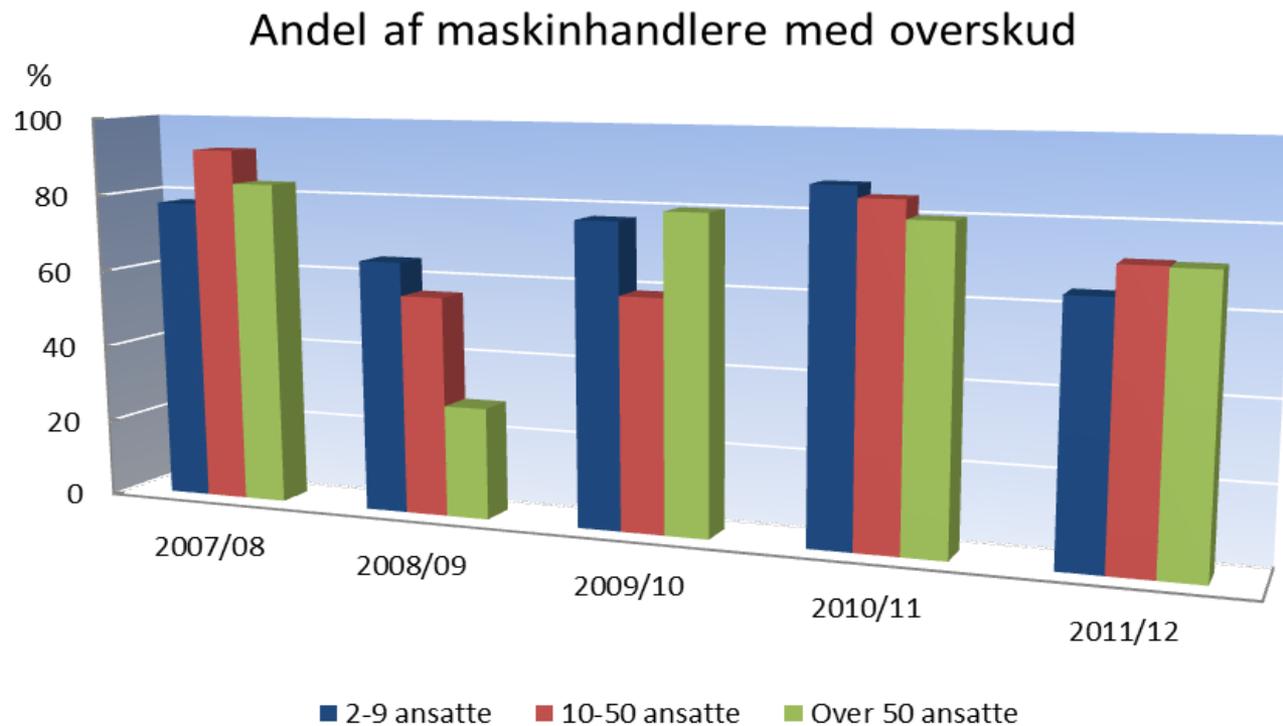
# Turnover share in 2012

Omsætningsandel

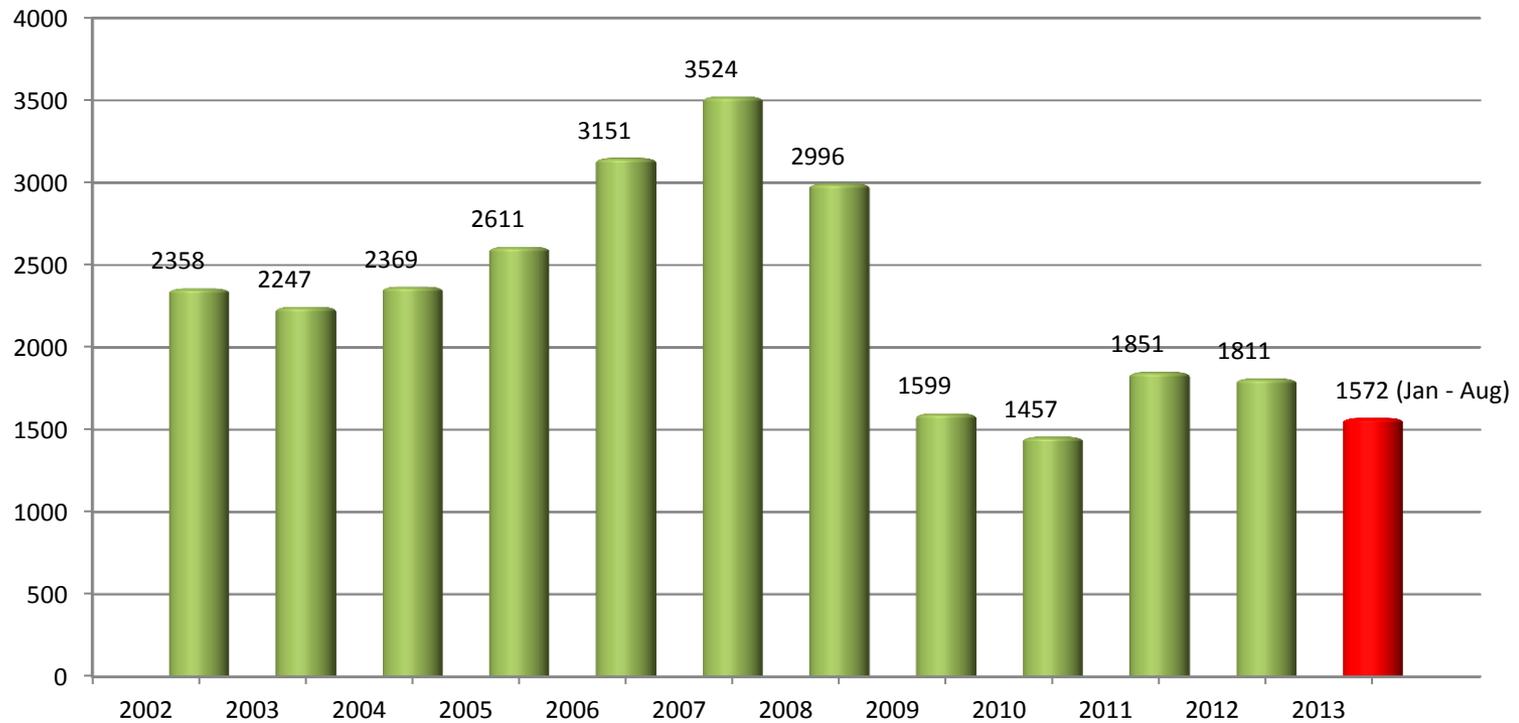


← 133.000 Euro

# Number of members with positive results

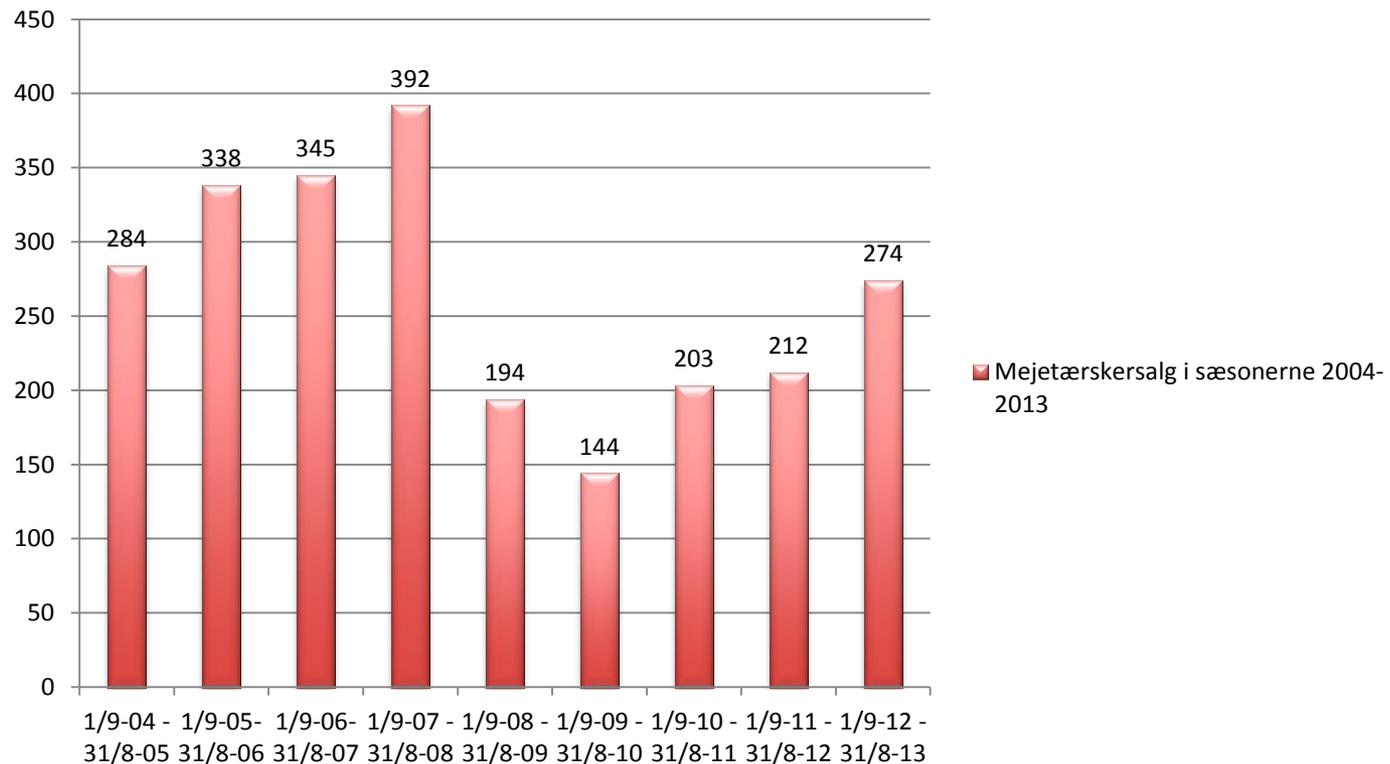


# Tractor sales development 2002 – 2013



# Combine sales development 2004 – 2013

## Mejetærskersalg i sæsonerne 2004-2013



# CLIMMAR Congress 2012 in Denmark

## Machinery dealers and farmers ready to go ahead

Farming is doing well in many European countries. But Europe is still in a phase that calls for a strong focus on the opportunities in the farming industry that can further increase the number of jobs on top of the 200,000 existing jobs within the machinery dealers and add a positive lift to the economy in each country, says Alain Dousset, president of CLIMMAR, the Association for European machinery dealers



# DM export project 2012 / 2013

**Are you looking for a used tractor?**  
We have the largest stock of newer used second hand farm machinery in Europe!

**You will find us at stand 525**



Please visit our stand at the Agro Show in Bednary from Friday 21 to Monday 25 November.  
*Welcome - we keep the coffee hot for you!*

**Dansk Maskinhandlerforening**  
Hjallerup SC • 6000 Kolding • København • Flimsø • Faxen • +45 29 27 00 67  
www.danskmaskinhandlerforening.dk

**Poszukujesz używanego ciągnika?**  
Mamy na stanie największy w Europie wybór nowych i używanych maszyn rolniczych

**Znadjdziesz nas w sektorze C stoisko 525**



Zapraszamy na nasze stoisko na Agro Show w Bednarach od piątku 21 do poniedziałku 25 września  
*Zapraszamy - mamy dla Ciebie gorącą kawę*

**Dansk Maskinhandlerforening**  
Kokkholm SC • 6000 Kolding • Danzig • Tårnby • +45 29 27 00 67 • Fax: +45 29 17 89 55  
www.danskmaskinhandlerforening.dk



Export case to Bulgaria

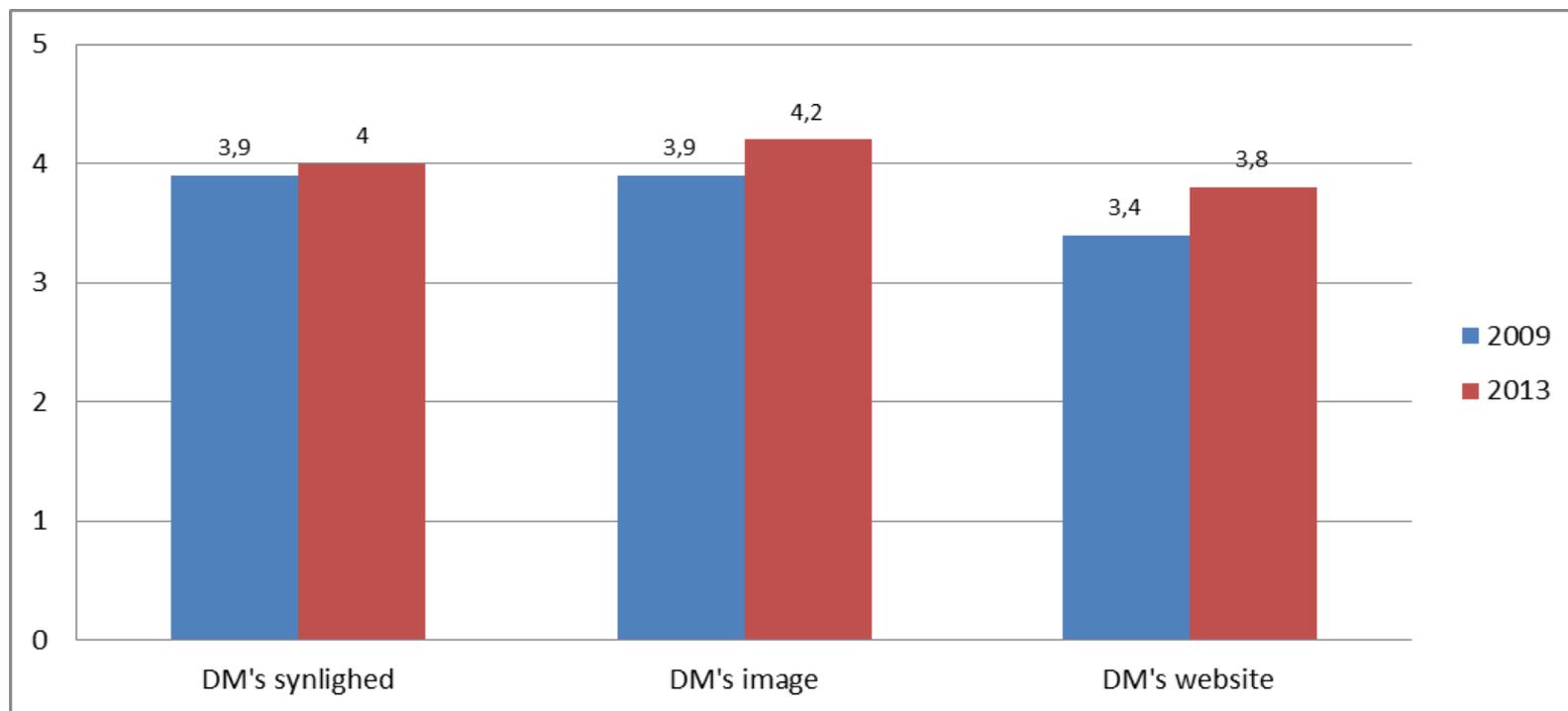
## DM on Agro show 2012 in Poznan

## Camping in Norway together with MASCUS

**Sikkerhed & kvalitet**  
Dansk Maskinhandlerforening

Forside	Dansk Maskinhandlerforening	Handle med danske maskinhandlere	Kontakt
 Traktorer	 Skidsteere	 Vogne/tilbehør	
 Arbejdsredskab og slæde	 Hø- og græsmaskiner	 Gjødelsesvogn m.m.	
 Sprøjt	 Diverse	 Anlægsmaskiner	

## Member satisfaction survey 2013



Visibility

# **Agricultural machinery dealer 2020**

**Scenarios for future agricultural machinery dealers**

**More about this project tomorrow.....**



# Goodbye CLIMMAR colleagues.....

## **Michael Husfeldt is the new MD of LMB Danmark A/S**

Michael Husfeldt is the new MD of LMB Danmark A/S. He joins the company from Dansk Maskinhandlerforening (the Association of Danish Agricultural Machinery Dealers) where he is the Director.

Michael Husfeldt will be in charge of LMB Danmark A/S's distribution of CLAAS products in Denmark. He will take over on 1 November 2013 from Jørgen Pedersen, who will retire by the end of the year.

“Michael has extensive leadership experience and knows a lot about agricultural machinery. He was the Sales and Marketing Manager at Valtra Danmark A/S, and between 2005 and 2007 he was the Sales and Marketing Manager of LMB Danmark. His knowledge will be invaluable to us,” says Håkan Pettersson, Head of the Machinery Sector at Lantmännen.



Thanks for your attention

