



LATRAPS
Kooperatīvā sabiedrība

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Cooperation – the main driving force for development of professional agriculture



Cooperative Society of Agricultural Services

LATRAPS

Proudly 100% Latvian farmers company



Foundation of the cooperative

- LATRAPS was founded on 22.04.2000.
- It was established by 12 farms located in the region of Zemgale - main cereal growing region of Latvia, to find market for produced grain.



The main ideas of cooperation

- profitable marketing of members produced grains and rapeseed;
- to develop growing of a specific crop - rapeseed in Latvia (6000 ha rapeseed in Y2000, 130 000 ha in Y2013);
- development of crop postharvest handling facilities;
- collection and pre-processing of the crop all over the country;
- supply of necessary inputs.



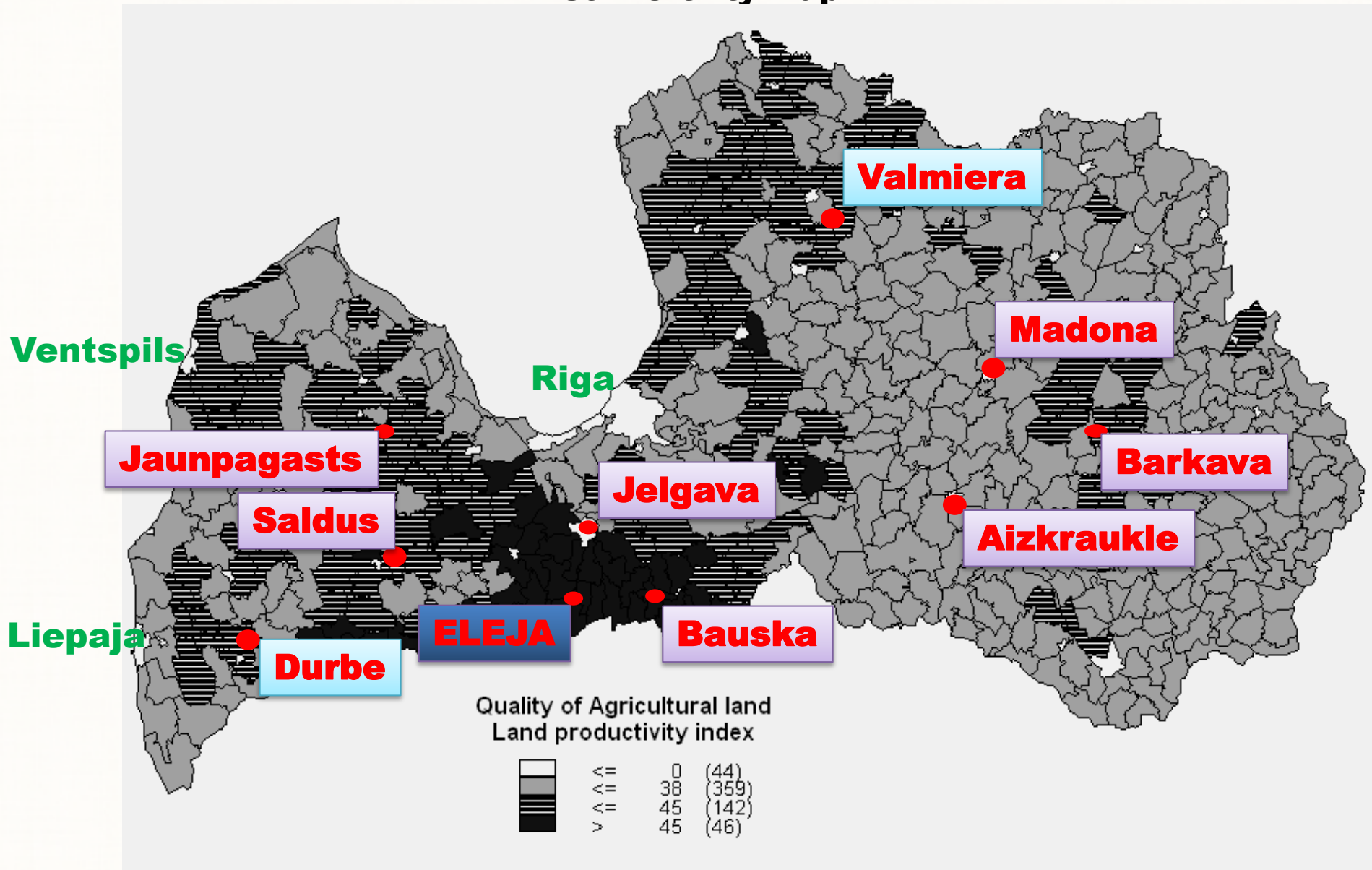
Members

- Farmers from all over Latvia – 60 % from Zemgale region;
- Farm sizes from 10 – 6000 ha;
- Average farm size ~ 320 ha.

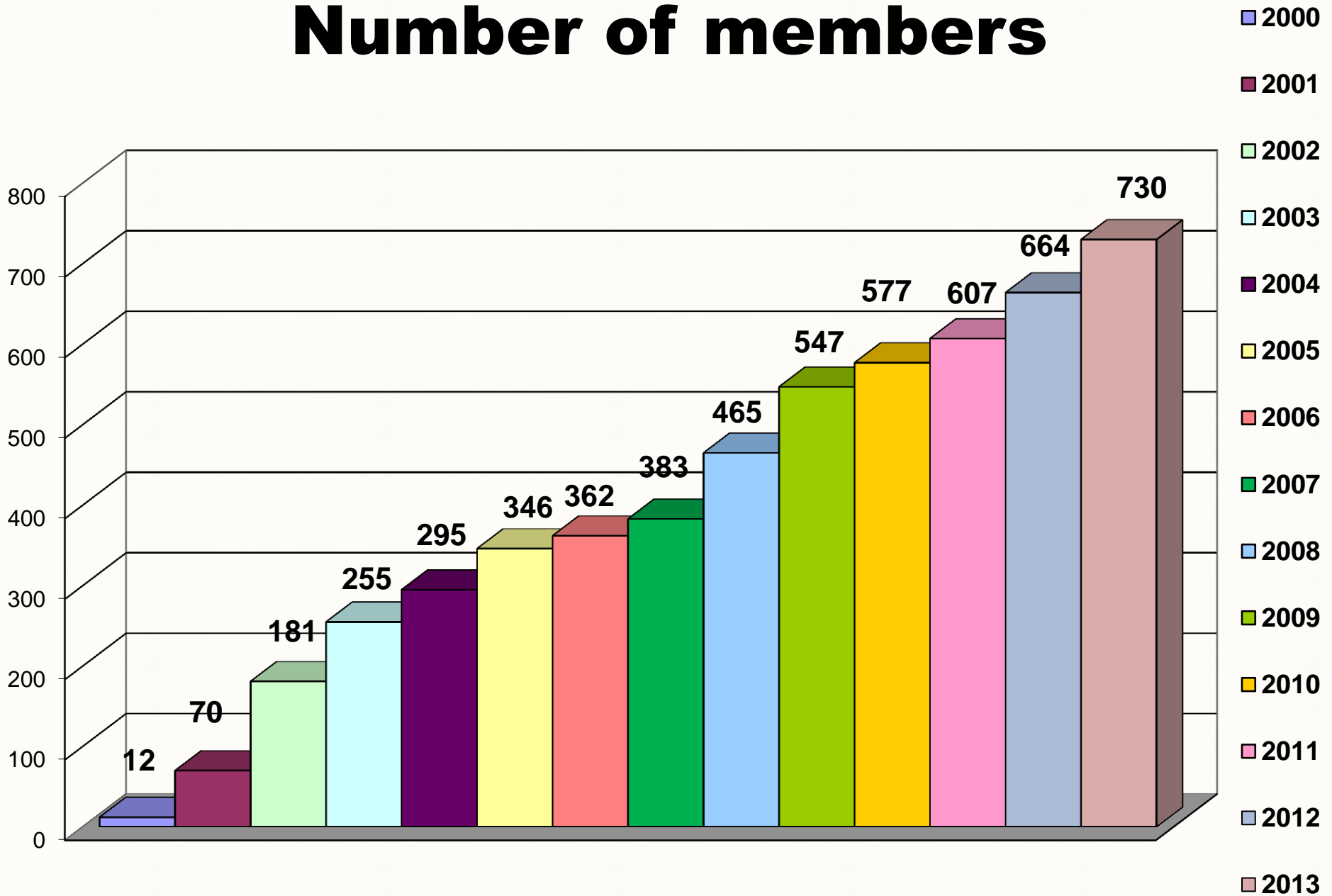


Location of LATRAPs

soil fertility map



Number of members



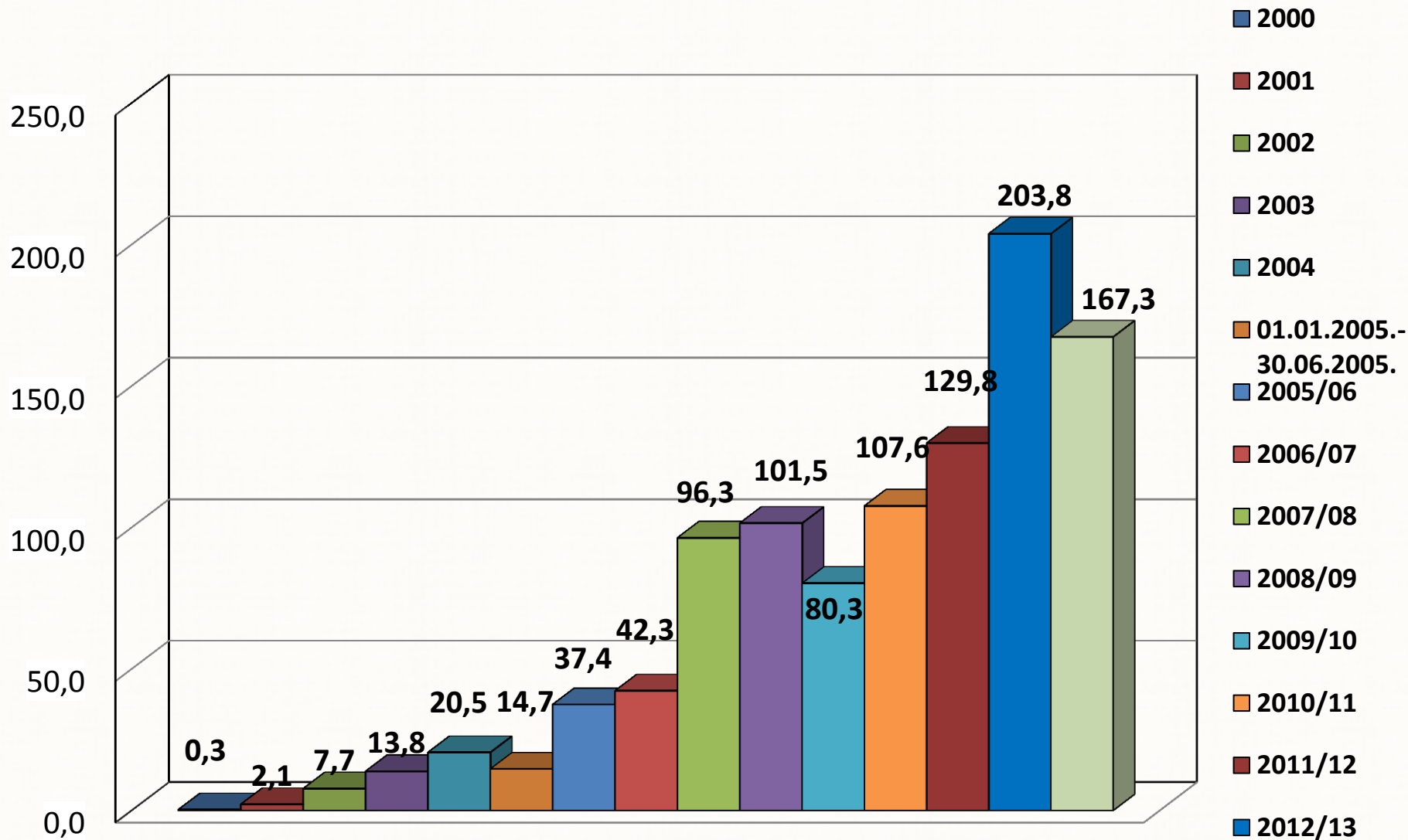
Further business areas of **LATRAPS**

- sales and maintenance of ag. machinery, spareparts
- Oilseed rape crushing
- production of biodiesel
- providing members with other necessary agricultural services as transport, consulting etc
- supply of fuel to members
- crop insurance
- production of malt

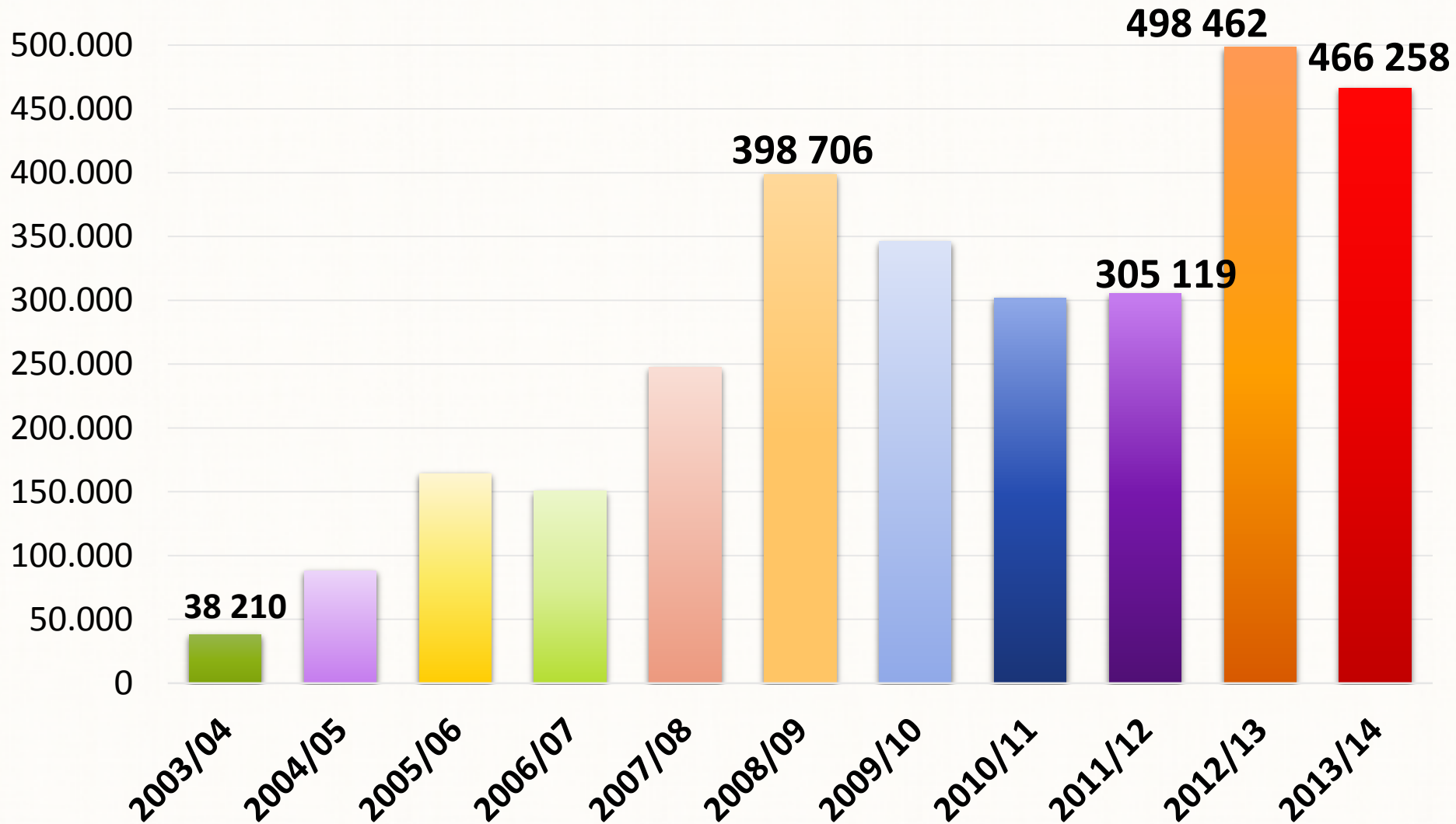


Turnover of LATRAPs

2000. – 30.06.2014. (NET/ EUR)



Total crop purchase of LATRAPs, t





LATRAPS

VALERA

SCANIA

G440

HS-914



LATRAPS



Grain trading

- In 14 years – 4 Million tonns collected;
- 3 Millions tonns exported;
- Currently 80 % of collected crop - exported



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Strategic target

- To promote agricultural production development in Latvia to reach 4,5 Mt of crop production in 2020! (2 Mt in 2013) LATRAPS share – 1,7 Mt.



**LATRAPS - the biggest
farmers cooperative in the
Baltics**



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Missions and Visions

- The greatest treasure of Latvia – agricultural land responsibly and sustainably cultivated by wealthy farmers
- Our customers are our owners. Their prosperity is our mission
- Integrity, accountability and trust – basic elements of our business ethics
- On mutual trust based relationship between business partners. «Trust is a key prerequisite for prosperity» (Marc Rich)

