

### REPORT FRANCE 2015

# ACTIONS on Economics and market

- Survey on conjuncture (Agric and garden machinery)
- Survey on ratios : analysis of the balance sheet of the dealerships (Agric and garden machinery)
- Analytical ratios by jobs
- Survey on the quality of the products
- Survey on the salaries by services and by jobs



2015



### HUMAN RESOURCES

- Negotiation on the minimum wages
- Since June 1<sup>st</sup>, Introduction of a new complementary health insurance for all the employees of our branch, with a common financing by employees and employers
- Introducing of a complementary contribution to favor the vocational training of the employees and to help them with technical evolutions





2015

# Training courses : to anticipate the needs of the companies

- Renovation of the diplomas : Bac pro « Maintenance of the machines 3 options MA TPM PJ » and CAP of the 3 options
- Renovation of the CQP « Technician <sup>\*</sup> maintenance of agric machines »
- Creation of a new CQP installation o of machines for milk production



# PROSPECTIVE



 Reflection on the evolution of the manufacturers practices and the effects on the distribution

#### • Remelting of the fees scale :

- Integration of dealerships for garden machinery
- Regroupings of companies



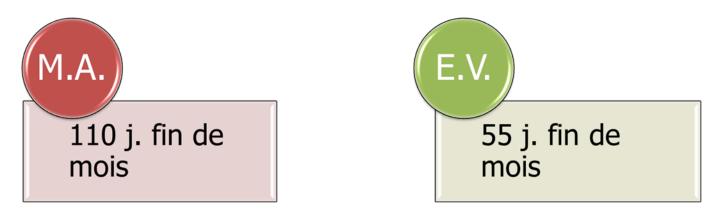
2015

# Branch actions

• Terms of payment for "seasonal" machines : perpetuation of the special agreement

SED

EMA







 Driving is possible with only a normal driving licence B for all the vehicles and machines in Agric and forestry, if the speed does not exceed 40 km/h

## Promoting actions and jobs

#### • Worldskills





## Sedima promoting actions

- SIMA
- Local events :
  - SPACE
  - SOMMET DE L'ELEVAGE
  - SALON VERT
  - SITEVI







CLIMMAR 2015