



Actual situation in Hungary

- This year started the new calls for proposal for the 2013-2020 period. But many of the planned calls still are missing, and the decisions of the presented calls have not yet made. For these reason there was no support until now this year.
- Because of the delay of supports for buying horticultural and husbandry machines our market has stopped.
- Based on the expectations the subsidies will come only the next year.

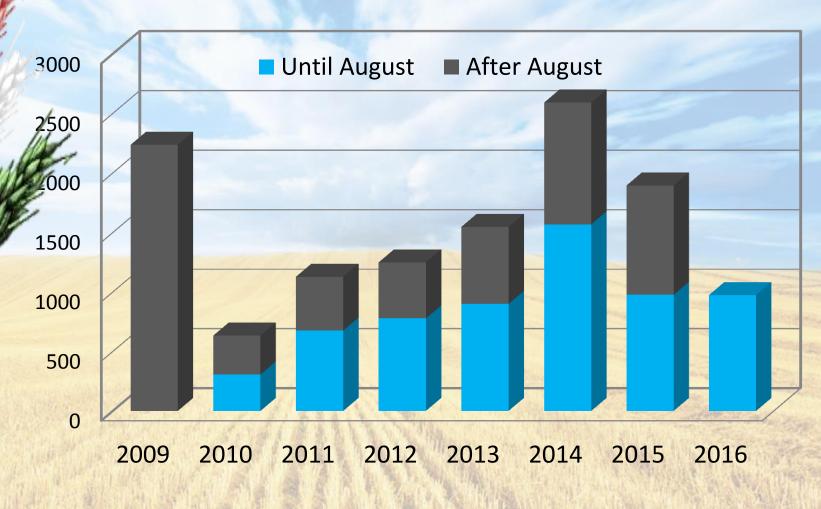


Actual situation in Hungary

- This year is a difficult year, because not only the supports are missing but this year producers had the possibility to buy agricultural areas in various auctions. For this reason they spent their money for investments.
- There is a 3rd unfavourable effect for our sector: the prices of the cereals was not good last 2 years.
- The market data show exactly the results of this hard situation.

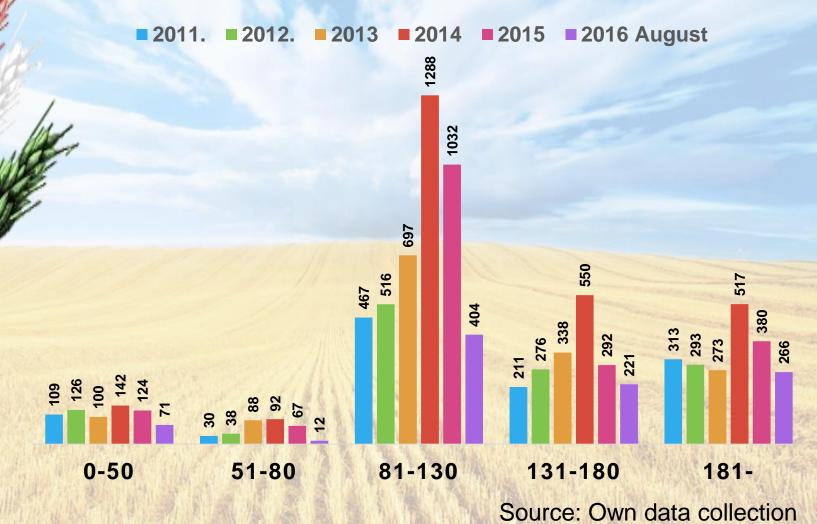
West European Tractor Sales

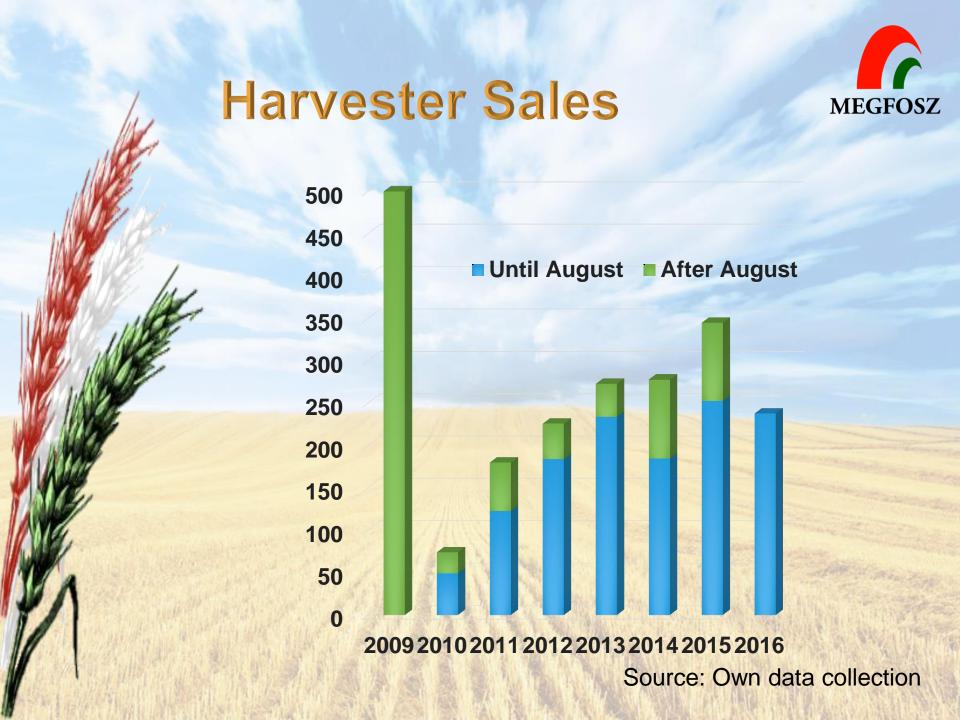




Source: Own data collection

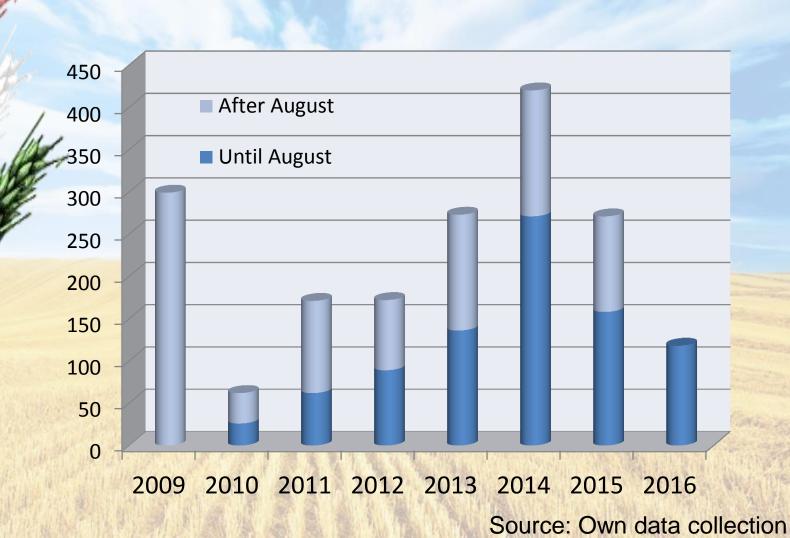
West European Tractor Sales based on horsepower MEGFOSZ Sales based on horsepower







Telescopic Loader Sales





• The Agricultural Machine Show (AGS) has every year great success. The exhibition area is always overbooked. For this reason we are looking for a solution to find other good possibility to present our sector.

Next event 25-28th January 2017.





We have **changed** our **strategy** with the exhibitions. Until now we received price discounts for our members. It was very successful but now we try to focus every year less and less exhibitions.



We would like to have only **two** important exhibitions in 3 years. We visited the DLG and the Agro Show Bednay.



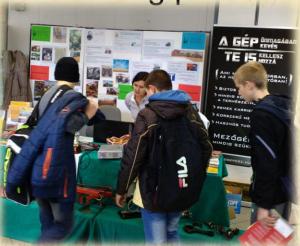






- We continue the program to make more attractive our sector among young people.
- In one year we reached more than 10.000 likes with our Facebook campaign.

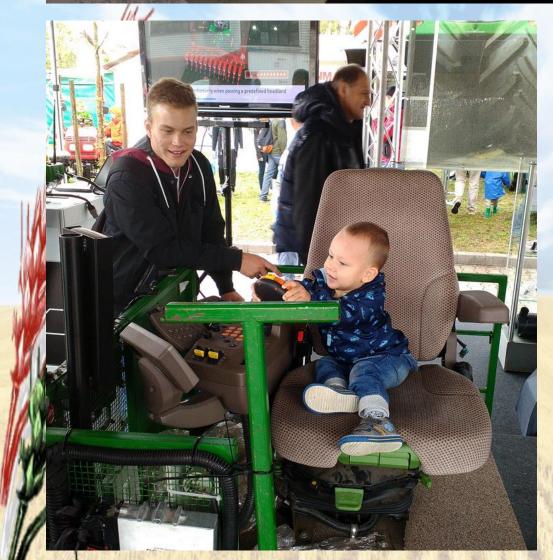
Based on the cooperation with the Ministry of Agriculture we have many activities during the schooling period.

















We made new cooperations:

- <u>Media</u>
 - Discount for advertisment
 - Publishing our activity
 - Making transparent the number of editions
- <u>MEGOSZ</u>
 - Common exhibiton
 - Media activity
 - Make more attractive our sector







Our activity for cooperation was granted with the 2nd place of the Vocational Training Award by the German-Hungarian Chamber of Industry and Commerce.





Thank you for your attention!

