



 Fedecom proudly presents

Highlights and activities 2017 in
Getting stronger business day by day

CLIMMAR Congress 5-7 October 2017



Trends 2017

1. Recovery in sales, thorough competition, new technological demands and thus highly challenging for members and Fedecom
2. Growth in ag-machinery (dairy still difficult), green tech and forklifts,
3. The operational results getting back at reasonable level, the consolidation and specialisation is going on
4. Shortage of well-educated young and experienced mechanics; competition on employees intensifies
5. New technology is entering rapidly, however less fast than expected in 2016





Growing education and training programs: aim: enough skilled young talents in the branch by the Fedecom Academy

- From 55 to 90 students; 400 students coached in “Mentor plus”; new programs on forklift trucks and dairy technics
 - Closer cooperation between schools and branch





Implement simple and automated Benchmark on crucial figures of the companies in the Branch;

- 40 companies already participating





Succesful Trade Fair GTH in September
180 exposers and 16.000 visitors

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Rising number of workers safety and machine security inspections in VA-Keur (up to 150.000 in 2017)





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Several initiatives on specific target groups:

- Kick off initiative group Smart Farming/Smart Green Business (end of oktober)
- MOVE: special event for Women in our business (16th of March)



**CEMA**

International program CLIMMAR and CEMA

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Fedecom stable partner for actors in ag-machinery

The Netherlands getting back on the innovative track by being the motor for business improvement !!

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